



WHITE PAPER

Price Group Parameters and Campaigns

TRIMIT version: **25.2**
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Introduction

Determine Sales Prices and Discounts has been described in a separate **White Paper – TRIMIT Sales Prices and Discounts**.

But in addition to this functionality, we also have the **Price Group Parameters**, which can be created manually or automatically and will determine in which way the right Sales Price can be found. You are also able to determine special **Campaign Prices** in many ways based on the fields in the **Price Group Parameters**.

Note 1

Campaign Prices cannot handle **Assortments** for all the options.

Read more about this in [Campaign with Type Mix & Match](#) and [Campaign with Type Get 1 for free](#).

Note 2

TRIMIT has not been adapted yet for the new Sales Price Experience in Business Central. That will however happen before it is automatically enabled.

Feature Management								✓ Saved	
Feature Management: All ▾ 🔍 📄 Edit List More options									
Feature		Automatically enabled from	Automatically enabled from version	Enabled for	Get started	Current Company Status	Update Start Date/Time		
Feature Update: New sales pricing experience	Learn more	2026 Wave 1 (from April to September 2026)	28.0	None	–	Disabled			

The audience for this document is the Consultant or very skilled User. It will only describe the TRIMIT fields/functionality and not the standard Business Central fields/functionality. Be aware of not changing settings and parameters in a live database without consulting the implementing partner.

The functionality described is the functionality as of **TRIMIT 25.2 for Business Central W1 BC27.X**. The pictures in this White Paper are based on the demo data for **TRIMIT 25.2**, which is based on Microsoft Dynamics 365 Business Central 2025 Release Wave 2, in the demo company **CRONUS TRIMIT W1 Ltd.** (based on CRONUS International Ltd. of Microsoft Dynamics 365 Business Central).

Components

TRIMIT Price Group Parameters and Campaigns contains the following objects:

The tables	7002	<i>Sales Prices</i>
	7004	<i>Sales Line Discounts</i>
	7023	<i>Sales Price Worksheet</i>
	6036386	<i>trm Call Find Unit Price</i>
	6036490	<i>trm API Unit Price</i>
	6036654	<i>trm Dimension Sales Price</i>
	6036655	<i>trm VarDim Sales Price</i>
	6036656	<i>trm Price Group Parameters</i>
	6036657	<i>trm Sales Line Discount Type</i>
	6036658	<i>trm Sales Line Disc Comb Order</i>
	6036659	<i>trm Sales Line Disc Comb Entry</i>
	6036661	<i>trm Campaign Discount Header</i>
	6036662	<i>trm Campaign Discount Entry</i>
	6036663	<i>trm Sales Line Disc Comb Rate</i>
	6036670	<i>trm Cust/Salesperson Relation</i>
	6037054	<i>trm Calculation Sales Price</i>
	6037203	<i>trm Search Table Header</i>
	6037204	<i>trm Search Table Line</i>
	6037205	<i>trm Formula Header</i>
	6037206	<i>trm Formula Line</i>

The pages	7	<i>Customer Price Groups</i>
	7002	<i>Sales Prices</i>
	7004	<i>Sales Line Discounts</i>
	7023	<i>Sales Price Worksheet</i>
	6036490	<i>trm API Service Unit Prices</i>
	6036670	<i>trm Sales Line Disc Comb</i>
	6036671	<i>trm Posted Sales Line Disc Comb</i>
	6036672	<i>trm Sales Line Disc Types List</i>
	6036673	<i>trm Sales Line Discount Card</i>
	6036674	<i>trm Campaign Discount Card</i>
	6036675	<i>trm Campaign Discount Entries</i>
	6036676	<i>trm Cust/Salesp/Prod Rel Card</i>
	6036677	<i>trm Campaign Discount List</i>
	6037004	<i>trm Price Group Param Card</i>
	6037006	<i>trm Price Groups Param List</i>
	6037008	<i>trm Component Unit Price Buf</i>
	6037070	<i>trm Calculation Sales Prices</i>

The reports	7051	<i>Suggest Item Price on Wksh.</i>
	7052	<i>Suggest Sales Price on Wksh.</i>
	7053	<i>Implement Price Change</i>

The codeunits	60	<i>Sales-Calc. Discount</i>
	7000	<i>Sales Price Calc. Mgt.</i>
	6036669	<i>trm Sales Handling</i>
	6036696	<i>trm Line Discount Combin Hand</i>

Price Group Parameters

In TRIMIT we have extended the functionality of the **Customer Price Group** from Business Central. Therefore, we created the **Price Group Parameters** with all the extra fields.

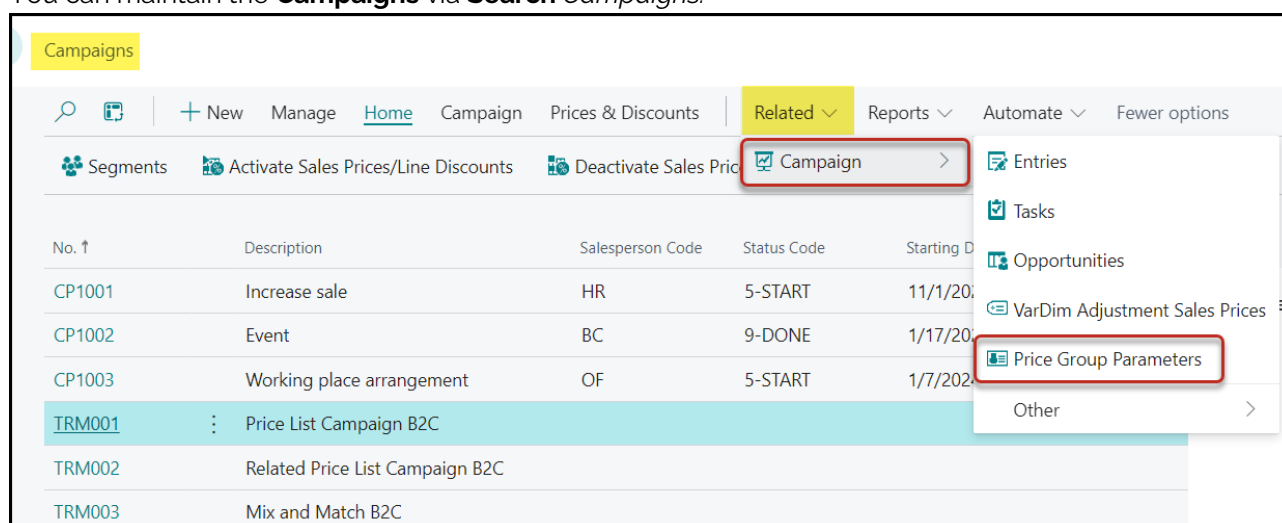
The **Price Group Parameters** will automatically be created for **Sales Type Customer**, if you enter a Sales Price on a Master or Item for a specific **Sales Type Customer** or if you enter Sales Prices on a Customer for specific Masters or Items.

The **Price Group Parameters** will automatically be created for **Sales Type Campaign**, if you enter a Sales Price on a Master or Item for a specific **Sales Type Campaign**.

The **Price Group Parameters** can be created manually via a **Campaign** and will get a **Sales Type Campaign**.

The **Price Group Parameters** can be created manually via a **Customer Price Group** and will then get a **Sales Type Customer Price Group**.

You can maintain the **Campaigns** via **Search Campaigns**.

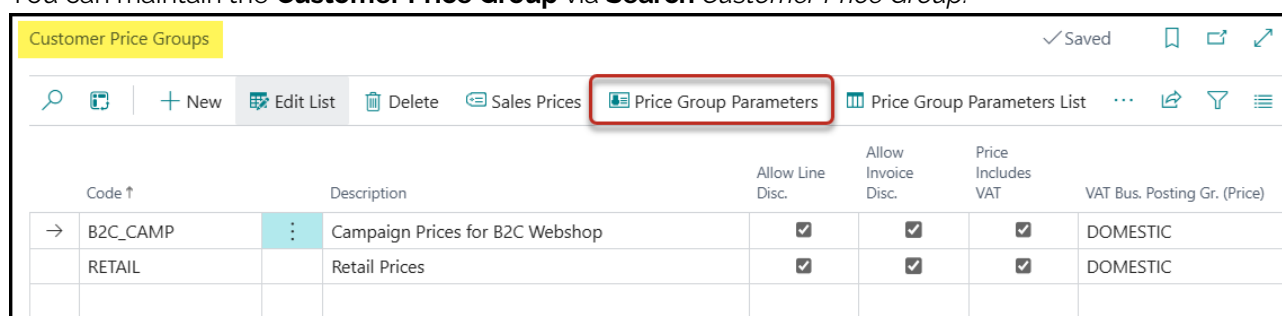


The screenshot shows the 'Campaigns' page with a table of campaigns. The 'Related' dropdown menu is open, and the 'Price Group Parameters' option is highlighted. The table contains the following data:

No. ↑	Description	Salesperson Code	Status Code	Starting D
CP1001	Increase sale	HR	5-START	11/1/20
CP1002	Event	BC	9-DONE	1/17/20
CP1003	Working place arrangement	OF	5-START	1/7/202
TRM001	Price List Campaign B2C			
TRM002	Related Price List Campaign B2C			
TRM003	Mix and Match B2C			

By clicking **Related, Campaign, Price Group Parameters**, a record will be created in the **Price Group Parameters** automatically, with **Sales Type Campaign** and **Sales Code the No. of the Campaign**.

You can maintain the **Customer Price Group** via **Search Customer Price Group**.



The screenshot shows the 'Customer Price Groups' page with a table of customer price groups. The 'Price Group Parameters' button is highlighted. The table contains the following data:

Code ↑	Description	Allow Line Disc.	Allow Invoice Disc.	Price Includes VAT	VAT Bus. Posting Gr. (Price)
B2C_CAMP	Campaign Prices for B2C Webshop	☒	☒	☒	DOMESTIC
RETAIL	Retail Prices	☒	☒	☒	DOMESTIC

By clicking **Price Group Parameters**, a record will be created in the **Price Group Parameters** automatically, with **Sales Type Customer Price Group** and **Sales Code the Code of the Customer Price Group**.

Clicking **Price Group Parameters List** will show the total list of all the existing **Price Group Parameters**.

Alternatively, via **Search Price Group Parameters List**, you can see all the existing **Price Group Parameters**.

Price Group Parameters List

✓ Saved

Search + New Edit List Delete Edit View Prices Related Automate Fewer options

General

Sales Type Filter: None

Sales Type ↑	Sales Code ↑	Description	Start Date Campaign Price	End Date Campaign Price	Campaign Price Calculation Type
→ Customer Price Group	B2C_CAMP	Campaign Prices for B2C Webshop			Price List
Customer Price Group	RETAIL	Retail Prices			Price List
Campaign	TRM001	Price List Campaign B2C			Price List
Campaign	TRM002	Related Price List Campaign B2C			Calc. Base Price Group if line exist
Campaign	TRM003	Mix and Match B2C			Mix & Match
Campaign	TRM004	Get 1 for free when buying 3			Get one for free
Campaign	TRM005	Price List Campaign B2B/SA/			Price List
Campaign	TRM006	Related Price List Campaign B2B/SA/			Calc. Base Price Group if line exist
Campaign	TRM007	Mix and Match B2B/SA/			Mix & Match

FastTab General

For the regular Business Central functionality of the **Customer Price Group**, it is not necessary to create a **Price Group Parameters**.

Price Group Parameters

Customer Price Group: RETAIL

Prices Related Automate Fewer options

General

Sales Type	Customer Price Group	Formula Calculation	
Sales Code	RETAIL	Final Formula Basis Price	
Description	Retail Prices	Final Formula VarDim	
Adjustments		Price/Discount Management	
Adjust Line Discount	Never	Unit Price Date Handling	Order Date
Default Adjust Line Discount	0.00	Line Discount Date Handling	Order Date
Adjust Commission Salesperson	Never	Fixed Unit Price	☐
Adjust Commission Salesperson 2	Never	Skip Currency Calculation	☐
Adjust Commission Salesperson 3	Never	Skip VAT Conversion	☒
Adjust Bonus	Never	Limit Search to Price Group	☒

Description of the Fields:

Sales Type

The **Sales Type** is comparable with the **Sales Type** in the Sales Price Table.

If you enter Sales Prices per **Sales Type Customer** or **Campaign**, the system will automatically create a record in the **Price Group Parameters**.

If you create a **Customer Price Group**, you need to click **Price Group Parameters** to create a record in the **Price Group Parameters**.

If you enter Sales Prices for *All Customers* and want the determination of the Sales Prices, be different from standard Business Central, you need to create the Price Group Parameters for it manually.

If you create **Price Group Parameters** manually, you can choose between the following four options:

Customer	If Sales Prices are for a specific <i>Sell-to Customer</i>
Customer Price Group	If Sales Prices are for a specific <i>Customer Price Group</i> that usually will be filled in the Customer Card (= the normal Customer Price Group context of Business Central).
All Customers	If Sales Prices are for <i>All Customers</i> : this will usually not be set in a specific Customer Price Group
Campaign	If Sales Prices are for a specific <i>Campaign</i> which can be used in the ERP but can also determine the Sales Prices shown in TRIMIT e-commerce .

Code

Unique Code (per **Sales Type**) for these **Price Group Parameters**.

If the **Price Group Parameters** is created automatically based on entered Sales Prices, this will be the **Sales Code** of the Sales Price:

- For **Sales Type Customer**, this will be a **Customer No.** which you can select as well via the **Look up value** (Alt+Down Arrow)
- For **Sales Type Customer Price Group**, this will be a **Customer Price Group** which you can select as well via the **Look up value** (Alt+Down Arrow).
- For **Sales Type Campaign**, this will be a **Campaign** which you can select as well via the **Look up value** (Alt+Down Arrow).

Description

Description for this **Price Group Parameters**.

If the **Price Group Parameters** is created automatically based on entered Sales Prices, this will be filled by default – but you are able to change it:

- For **Sales Type Customer**, it will be filled with the *Name* of the Customer.
- For **Sales Type Campaign**, it will be filled with the *Description* of the Campaign.
- For **Sales Type Customer Price Group**, it will be filled with the *Description* of the Customer Price Group
- For **Sales Type All Customers**, you can enter a Description manually.

Adjust Line Discount

With this field, you can determine how the field **Line Discount %** will be influenced by the field **Line Discount Adjustment** of the Sales Price Table (this field is not by default visible in the Sales Prices). This is, however, only possible if parameter **Line Discount Combination** in the Sales & Receivables Setup is *No*.

You can choose between the following five options:

Never	The system will not adjust the Line Discount % based on settings in the Price Group Parameters.
Replace <> 0	The Line Discount % of the Sales Line will be replaced by the Line Discount Adjustment of the found Sales Price in the Sales Price Table if the Line Discount Adjustment <> 0.
Always Replace	The Line Discount % of the Sales Line will always be replaced by the Line Discount Adjustment of the found Sales Price in the Sales Price Table, even if it is zero.
Reduce by %	The Line Discount % of the Sales Line will be reduced with a percentage equal to the Line Discount Adjustment in the Sales Price Table: "Line Discount %" - ("Line Discount %" x SalesPrice."Line Discount Adjustment" /100)
Reduce % Rate	The Line Discount % of the Sales Line will be decreased with the Line Discount Adjustment in the Sales Price Table: "Line Discount %" - SalesPrice."Line Discount Adjustment"

Highest	The Line Discount % will be determined based on a comparison between a determined Line Discount % and the field Line Discount Adjustment in the Sales Prices. The highest of these two percentages will be taken.
Lowest	The Line Discount % will be determined based on a comparison between a determined Line Discount % and the field Line Discount Adjustment in the Sales Prices. The lowest of these two percentages will be taken.

Note

The **Line Discount %** will of course only be changed based on the **Adjust Line Discount** if the current Price Group Parameters are applicable.

Default Adjust Line Discount

Assuming the Field **Adjust Line Discount** is set differently from *Never*, you can enter a **Default Adjust Line Discount** percentage. This **Default Adjust Line Discount** will then also update the corresponding field in the existing Sales Prices for these Price Group Parameters itself (**Table 7002**) after you confirmed the message:



Do you want to update Line Discount Adjustment on all related Sales Price

And if you add new Prices for this Price Group Parameters, the **Line Discount Adjustment** in the Sales Prices will automatically be filled with the **Default Adjust Line Discount**.

This will result in i.e. (the field **Line Discount Adjustment** is not by default shown in the Sales Prices):

Campaign TRM005 Price List Campaign B2B/SA'

Sales Prices | Search | + New | Edit List | Delete | Dimension Prices | Search Table Lines | Formula Lines | More options

General

Sales Type Filter: Campaign | Item/Master No. Filter: | Sales Code Filter: TRM005 | Starting Date Filter: | Item Type Filter: None | Currency Code Filter: |

Sales Type	Sales Code	Item No.	Unit of Measure Code	Minimum Quantity	Currency Code	Unit Price	Line Discount Adjustment	Dimension Prices	Starting Date	Ending Date	Search Expression	Search Table	Use Search Table Result	Formula
Campaign	TRM005	2600	PCS	0		30.00	15.00	0			COLOR_1	ST00151	Default	
Campaign	TRM005	2600	PCS	0	DKK	290.00	15.00	0			COLOR_1	ST00146	Default	
Campaign	TRM005	2600	PCS	0	EUR	36.00	15.00	0			COLOR_1	ST00147	Default	
Campaign	TRM005	2600	PCS	0	NOK	320.00	15.00	0			COLOR_1	ST00148	Default	
Campaign	TRM005	2600	PCS	0	SEK	350.00	15.00	0			COLOR_1	ST00149	Default	
Campaign	TRM005	2600	PCS	0	USD	40.00	15.00	0			COLOR_1	ST00150	Default	

If this specific **Price Group Parameters** would be applicable for finding the right Sales Price on a Sales Line, the **Line Discount Adjustment** will be taken to determine the right **Line Discount %** on a Sales Line (based on the chosen **Adjust Line Discount**).

General > 1/2/2022 1/2/2022 1/2/2022 Open

Lines | Manage | Line | Order | Fewer options

Exp. Mat.	Type	No.	Description	Description 2	Collection No.	Period Code	Locat. Code	Original Quantity	Quantity	Unit of Measure Code	Unit Price Excl. VAT	Line Discount %	Inv. Discount Amount Excl. VAT	Line Amount Excl. VAT	Salesperson	Cu Br Cr Sa
→	Matrix	2600	Helen Blouse				BLUE	0.00	4	PCS	30.00	15	0.00	102.00	JR	%
	Item	26003002	Helen Blouse	Yellow.S			BLUE	0.00	1	PCS	30.00	15	0.00	25.50	JR	%
	Item	26003003	Helen Blouse	Yellow.M			BLUE	0.00	2	PCS	30.00	15	0.00	51.00	JR	%
	Item	26003004	Helen Blouse	Yellow.L			BLUE	0.00	1	PCS	30.00	15	0.00	25.50	JR	%

Adjust Commission Salesperson

With this field, you can determine how the field **Commission Salesperson Adjustment** (this field is not by default visible in the Sales Prices) in the Sales Price Table influences the **Commission Salesperson** in a Sales Line.

You can choose between the following five options:

Never	The system will do nothing.
Replace <> 0	The Commission Salesperson of the Sales Line will be replaced by the Commission Salesperson Adjustment of the found Sales Price in the Sales Price Table if the Commission Salesperson Adjustment <> 0.
Always Replace	The Commission Salesperson of the Sales Line will always be replaced by the Commission Salesperson Adjustment of the found Sales Price in the Sales Price Table, even if it is zero.
Reduce by %	The Commission Salesperson of the Sales Line will be reduced with a percentage equal to the Commission Salesperson Adjustment in the Sales Price Table: "Commission Salesperson" - ("Commission Salesperson" x SalesPrice." trm Comm. Salesperson Adjmt." /100)
Reduce % Rate	The Commission Salesperson of the Sales Line will be decreased with the Commission Salesperson Adjustment in the Sales Price Table: "Commission Salesperson" - SalesPrice." trm Comm. Salesperson Adjmt."

Adjust Commission Salesperson 2

With this field, you can determine how the field **Commission Salesperson 2 Adjustment** (this field is not by default visible in the Sales Prices) in the Sales Price Table influences the **Commission Salesperson 2** in a Sales Line.

You can choose between the following five options:

Never	The system will do nothing.
Replace <> 0	The Commission Salesperson 2 of the Sales Line will be replaced by the Commission Salesperson Adjustment of the found Sales Price in the Sales Price Table if the Commission Salesperson Adjustment <> 0.
Always Replace	The Commission Salesperson 2 of the Sales Line will always be replaced by the Commission Salesperson 2 Adjustment of the found Sales Price in the Sales Price Table, even if it is zero.
Reduce by %	The Commission Salesperson 2 of the Sales Line will be reduced with a percentage equal to the Commission Salesperson 2 Adjustment in the Sales Price Table: "Commission Salesperson 2" - ("Commission Salesperson 2" x SalesPrice." trm Comm. Salesperson2 Adjmt." /100)
Reduce % Rate	The Commission Salesperson 2 of the Sales Line will be decreased with the Commission Salesperson 2 Adjustment in the Sales Price Table: "Commission Salesperson 2" - SalesPrice." trm Comm. Salesperson2 Adjmt."

Adjust Commission Salesperson 3

With this field, you can determine how **Commission Salesperson 3 Adjustment** (this field is not by default visible in the Sales Prices) in the Sales Price Table influences the **Commission Salesperson 3** in a Sales Line.

You can choose between the following five options:

Never	The system will do nothing.
Replace <> 0	The Commission Salesperson 3 of the Sales Line will be replaced by the Commission Salesperson 3 Adjustment of the found Sales Price in the Sales Price Table if the Commission Salesperson 3 Adjmt. <> 0.

Always Replace	The Commission Salesperson 3 of the Sales Line will always be replaced by the Commission Salesperson 3 Adjustment of the found Sales Price in the Sales Price Table, even if it is zero.
Reduce by %	The Commission Salesperson 3 of the Sales Line will be reduced with a percentage equal to the Commission Salesperson 3 Adjustment in the Sales Price Table: "Commission Salesperson 3" - ("Commission Salesperson 3" x SalesPrice." trm Comm. Salesperson3 Adjmt." /100)
Reduce % Rate	The Commission Salesperson 3 of the Sales Line will be decreased with the Commission Salesperson Adjmt. in the Sales Price Table: "Commission Salesperson 3" - SalesPrice." trm Comm. Salesperson3 Adjmt."

Adjust Bonus

With this field, you can determine how the field **Bonus Adjustment** of the Sales Price Table (this field is not by default visible in the Sales Prices) influences the field **Bonus** in a Sales Line.

You can choose between the following five options:

Never	The system will do nothing.
Replace <> 0	The Bonus of the Sales Line will be replaced by the Bonus Adjustment of the found Sales Price in the Sales Price Table if the Bonus Adjustment <> 0.
Always Replace	The Bonus of the Sales Line will always be replaced by the Bonus Adjustment of the found Sales Price in the Sales Price Table, even if it is zero.
Reduce by %	The Bonus of the Sales Line will be reduced with a percentage equal to the Bonus Adjustment in the Sales Price Table: "Bonus" - ("Bonus" x SalesPrice."Bonus Adjustment" /100)
Reduce % Rate	The Bonus of the Sales Line will be decreased with the Bonus Adjustment in the Sales Price Table: "Bonus" - SalesPrice."Bonus Adjustment"

Note

In the Sales Prices you can add the Fields **Bonus Adjustment**, **Commission Salesperson Adjustment**, **Commission Salesperson 2 Adjustment** and **Commission Salesperson 3 Adjustment** via **Personalization**.

Item 2010														✓ Saved	✕	⌵
Sales Prices														Search + New Edit List Delete Dimension Prices Search Table Lines Formula Lines More options		
General																
Sales Type Filter				None				Item/Master No. Filter				2010				...
Sales Code Filter								Starting Date Filter								...
Item Type Filter				Master				Currency Code Filter								...
Sales Type ↑	Sales Code ↑	Item No. ↑	Unit of Measure Code ↑	Minimum Quantity ↑	Unit Price	Dimension Prices	Starting Date ↑	Ending Date	Search Expression	Search Table	Use Search Table Result	Formula	Bonus Adjustment	Commission Salesperson Adjustment	Commission Salesperson 2 Adjustment	Commission Salesperson 3 Adjustment
Customer Price Group	RETAIL	2010	PCS	0	85.00	0					Default		0.00	0.00	0.00	0.00
Customer Price Group	RETAIL	2010	PCS	0	645.00	0					Default		0.00	0.00	0.00	0.00
Customer Price Group	RETAIL	2010	PCS	0	125.00	0					Default		0.00	0.00	0.00	0.00
→ Customer Price Group	RETAIL	2010	PCS	0	700.00	0					Default		0.00	0.00	0.00	0.00
Customer Price Group	RETAIL	2010	PCS	0	770.00	0					Default		0.00	0.00	0.00	0.00
Customer Price Group	RETAIL	2010	PCS	0	125.00	0					Default		0.00	0.00	0.00	0.00
All Customers		2010	PCS	0	39.00	0					Default		0.00	0.00	0.00	0.00

Note

If the **Adjust Commission** or **Adjust Bonus** is set <> *Never*, the fields **Commission Salesperson**, **Commission Salesperson 2**, **Commission Salesperson 3**, and/or **Bonus** in a Sales Line will also be filled if the **Extended Commission Search** in the Sales & Receivables Setup is not set accordingly.

Final Formula Basis Price

A selected **Formula** with type *Sales Line* can be selected.

This will overrule the **Search Expression** and **Search Table** of a found Sales Price via the Sales Price Table.

Final Formula VarDim

A selected **Formula** with type *VarDim Sales* can be selected.

This will overrule the **Search Expression** and **Search Table** of a found Sales Price via the Sales Price Table.

Unit Price Date Handling

With this field, you can determine which **Date** should be taken to compare with the **Starting Date** and **Ending Date** of the Sales Price Table.

You can choose the following four options:

Order Date	The Order Date of the Sales Header will be compared with the Starting-/Ending Date of the Sales Price.
Shipment Date	The Shipment Date of the Sales Line will be compared with the Starting-/Ending Date of the Sales Price.
Setup Date	The field Unit Price Date of the Sales Header will be compared with the Starting-/Ending Date of the Sales Price.
Ready for Invoicing Date	The WORKDATE will be compared with the Starting-/Ending Date of the Sales Price.

Note 1

In Standard Business Central, the **Posting Date** of the Sales Header determines the Sales Price via the Sales Price Table by using the **Starting Date** and **Ending Date** of the Sales Price.

Note 2

The field **Unit Price Date Handling** in an Order Type and the field **Unit Price Date Handling** in a Sales Document will overrule this field.

Line Discount Date Handling

With this field, you can determine which **Date** should be taken to compare with the **Starting Date** and **Ending Date** of the Sales Discount Table.

You can choose the following four options:

Order Date	The Order Date of the Sales Header will be compared with the Starting-/Ending Date of the Sales Line Discount.
Shipment Date	The Shipment Date of the Sales Line will be compared with the Starting-/Ending Date of the Sales Line Discount.
Setup Date	The field Line Discount Date of the Sales Header will be compared with the Starting-/Ending Date of the Sales Price.
Ready for Invoicing Date	The WORKDATE will be compared with the Starting-/Ending Date of the Sales Line Discount.

Note

The field **Line Discount Date Handling** in an Order Type and the field **Line Discount Date Handling** in a Sales Document will overrule this field.

Fixed Unit Price

If you set a checkmark in this check box, you will not be allowed to change the **Unit Price excl. VAT** in the Sales Line.

Skip Currency Calculation

A checkmark in this field will prevent the calculation (based on the Exchange Rate) of a Sales Price in the Currency of the Sales Header if only a Sales Price is found in another Currency.

Skip VAT Conversion

Setting this field to Yes, makes it possible to have the same Sales Price incl. VAT cross different Countries with different VAT Percentages – especially regarding a B2C Webshop where Customers from different Countries with the same Currency, might see the same Retail Price including VAT.

I.e., If **Skip VAT Conversion** is set to Yes.

The Sales Price for a product is **109.00 incl. VAT** based on a **VAT Business Posting Group (Price) DOMESTIC** that has a VAT % of 25 %.

In NL (where the VAT % = 21), the Sales Price incl. VAT remains 109 and the Sales Price excl. VAT is now calculated by $109 / 121 \times 100 = 90.08$

In DE (where the VAT % = 19), the Sales Price incl. VAT remains 109 and the Sales Price excl. VAT is now calculated by $109 / 119 \times 100 = 96.60$

Dutch customer straat NL-6827 BP Arnhem Netherlands		Order Confirmation Order No. 0100023 Page 1 12-8-2021	
Customer No. NL	Payment Terms	Net 15 days	Order Date 12-08-21
Cust. VAT No.	Salesperson	Order Type	Shipment
Your Reference	Order Type	Ship. Date	Worklist
External No.	Ship. Date	12-08-21	Currency Code EUR
No.	Description	Quantity	List Price Unit Price Amount
21002001	Lily Blouse	1	109,00 109,00 109,00
		Total Excl. VAT 90,08	
		21 % VAT 18,92	
		Total Incl. VAT 109,00	

German Customer strasse DE-20097 Hamburg Germany		Order Confirmation Order No. 0100024 Page 1 12-8-2021	
Customer No. DE	Payment Terms	Net 15 days	Order Date 12-08-21
Cust. VAT No.	Salesperson	Order Type	Shipment
Your Reference	Order Type	Ship. Date	Worklist
External No.	Ship. Date	12-08-21	Currency Code EUR
No.	Description	Quantity	List Price Unit Price Amount
21002001	Lily Blouse	1	109,00 109,00 109,00
		Total Excl. VAT 96,60	
		19 % VAT 17,40	
		Total Incl. VAT 109,00	

I.e., If **Skip VAT Conversion** is set to No:

The Sales Price for a product is **109.00 incl. VAT** based on a **VAT Business Posting Group (Price) DOMESTIC** that has a VAT % of 25 %.

In NL (where the VAT % = 21), the Sales Price incl. VAT was 109 (based on 25% VAT), so Sales Price excl. VAT is calculated $109 / 125 = 87.20$. Now the Sales Price incl. VAT is recalculated: $87.20 \times 121 / 100 = 105.21$

In DE (where the VAT % = 19), the Sales Price incl. VAT was 109 (based on 25% VAT), so Sales Price excl. VAT is calculated $109 / 125 = 87.20$. Now the Sales Price incl. VAT is recalculated: $87.20 \times 119 / 100 = 103.77$

Dutch customer straat NL-6827 BP Arnhem Netherlands		Order Confirmation Order No. 0100025 Page 1 12-8-2021	
Customer No. NL	Payment Terms	Net 15 days	Order Date 12-08-21
Cust. VAT No.	Salesperson	Order Type	Shipment
Your Reference	Order Type	Ship. Date	Worklist
External No.	Ship. Date	12-08-21	Currency Code EUR
No.	Description	Quantity	List Price Unit Price Amount
21002001	Lily Blouse	1	105,51 105,51 105,51
		Total Excl. VAT 87,20	
		21 % VAT 18,31	
		Total Incl. VAT 105,51	

German Customer strasse DE-20097 Hamburg Germany		Order Confirmation Order No. 0100026 Page 1 12-8-2021	
Customer No. DE	Payment Terms	Net 15 days	Order Date 12-08-21
Cust. VAT No.	Salesperson	Order Type	Shipment
Your Reference	Order Type	Ship. Date	Worklist
External No.	Ship. Date	12-08-21	Currency Code EUR
No.	Description	Quantity	List Price Unit Price Amount
21002001	Lily Blouse	1	103,77 103,77 103,77
		Total Excl. VAT 87,20	
		19 % VAT 16,57	
		Total Incl. VAT 103,77	

Limit Search to Price Group

A checkmark in this check box will only look at the Sales Prices that can be found for the Customer Price Group that is involved in this Price Group Parameter.

Therefore, it is only applicable if **Sales Type** is *Customer Price Group*.

FastTab Base Values

It is possible to relate Sales Prices in a specific **Customer Price Group** (or a specific Customer) to Sales Prices in another **Customer Price Group** (or for a specific Customer). This means that you do not have to enter Sales Prices in several **Customer Price Groups** (or Customers) but only in one, and the Sales Prices for another **Customer Price Group** (or Customers) can be calculated based on the fields in the FastTab **Base Values**.

This calculation can apply to the normal **Sales Price** (the left column of fields on the FastTab **Base Values**), but also to the **Adjustment Amount Sales** for the VarDim Adjustments (the right column of fields on the FastTab **Base Values**).

It is also possible to use the fields in the FastTab **Base Values** to determine Campaign Prices. This will be described in [Calc. Base Price List if Line Exist](#).

Base Values	
Basis Values Base Price	Basis Values VarDim
Base Sales Type Customer Price Group	Base Sales Type VarDim Customer Price Group
Base Sales Code RETAIL	Base Sales Code VarDim
Base Start Date	Base Start Date VarDim
Base Currency Code	Base Currency Code VarDim
Base Unit of Measure Code	Base Unit of Measure Code VarDim
Base Minimum Quantity 0	Base Minimum Quantity VarDim 0
Misc. Parameters	Misc. Parameters VarDim
Base Amount over 0	Base Amount over VarDim 0
Base Multiply by 1	Base Multiply by (VarDim) 0
Base Price Formula	Base Price Formula VarDim
Base Rounding	Base Rounding VarDim

Description of the Fields:

The fields below the **Basis Value Base Price** (or **Basis Values VarDim**) determine which Prices should be taken and the fields beneath the **Misc. Parameters** (or **Misc. Parameters VarDim**) what to do with the found Prices.

Base Sales Type

If you want to relate Sales Prices in a Price Group Parameters to another Price, it is most common to have the **Sales Type** (in the FastTab **General**) and the **Base Sales Type** (in the FastTab **Base Values**) the same; but it is not mandatory to have them the same.

You can choose between the following four options (the same as for the **Sales Type**):

Customer	If Sales Prices are for a specific <i>Sell-to Customer</i>
Customer Price Group	If Sales Prices are for a specific <i>Customer Price Group</i> that usually will be filled in the Customer Card (= the normal Customer Price Group context of Business Central).
All Customers	If Sales Prices are for <i>All Customers</i>
Campaign	If Sales Prices are for a specific <i>Campaign</i> .

Base Sales Code

The entry of the **Base Sales Type** determines what can be chosen in the **Base Sales Code**.
I.e., if you have **Base Sales Type** = *Customer Price Group*, then you can only choose **Customer Price Groups**, if you have **Base Sales Type** = *Customer*, then you can only choose **Customers**.

Base Start Date

From which **Start Date** should the Sales Price be taken?

You can enter a **Base Start Date** that will be compared with the **Starting Date** of the Sales Price you want to take.

Base Currency Code

From which **Currency Code** should the Sales Price be taken?

You can enter a **Base Currency Code** that will be compared with the **Currency Code** of the Sales Price you want to determine.

Leaving this field blank does not mean that he will take all original Currency Codes: the system will only look for Sales Prices without a Currency Code in the Lines.

Base Variant Code

From which **Variant Code** should the Sales Price be taken?

You can enter a **Base Variant Code** that will be compared with the **Variant Code** of the Sales Price you want to take.

Note

This is not the TRIMIT VarDim Type Values – also often referred to as Variants – but the standard Business Central Variant Code that can be related to Items.
Within TRIMIT, we will usually not use this.

Base Unit of Measure Code

From which **Unit of Measure Code** should the Sales Price be taken?

You can enter a **Base Unit of Measure Code** that will be compared with the **Unit of Measure Code** of the Sales Price you want to take.

Base Minimum Quantity

From which **Minimum Quantity** should the Sales Price be taken?

You can enter a **Base Minimum Quantity** that will be compared with the **Minimum Quantity** of the Sales Price you want to take.

Based on the above-mentioned fields the system can find a Sales Price record for the current **Price Group Parameters**. The next fields determine what must be done with the found Unit Price in the Sales Prices.

Base Amount over

You can enter an Amount that will be checked with the found Unit Price.

Only if the found Unit Price is bigger as this **Base Amount over** it will be multiplied with the **Base Multiply by**.

Base Multiply by

You can enter a factor to multiply the found Unit Price.

I.e., if a found Unit Price is 20.00 and the **Base Multiply by** is 1.2 the actual Unit Price for the current **Price Group Parameters** will then be 24.00.

Base Price Formula

You can enter a formula of **Type Sales Line**, to calculate the Unit Price for the current **Price Group Parameters**.

Base Rounding

You can enter a **Rounding Method** for the calculated Unit Price.

For the **Base Values VarDim**, the same rules apply as for the **Base Values Base Price**, but instead of looking for a Sales Price, the system is looking for a VarDim Adjustment and is calculating based on the **Adjustment Amount Sales** of the VarDim Order.

Note

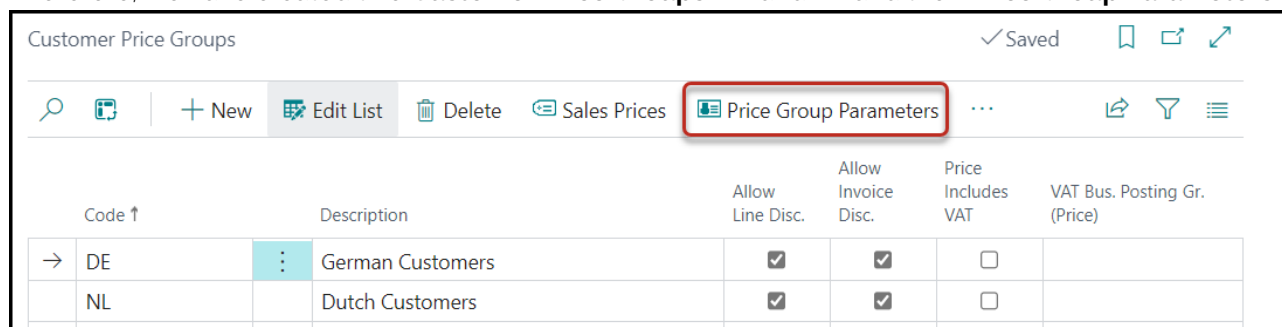
The Base Values will only have effect for the **Sales Type** = *Campaign* if the **Campaign Price Calculation Type** is set to *Calc. Base Price Group if Line Exist*.

Example – Customer Price Group “DE” related to Customer Price Group “NL”

Retail Prices for **Customer Price Group DE** can be calculated based on the Retail Prices for **Customer Price Group NL** x 1.2 because you are a Dutch company and want to include your transport costs into the Retail Prices for Germany.

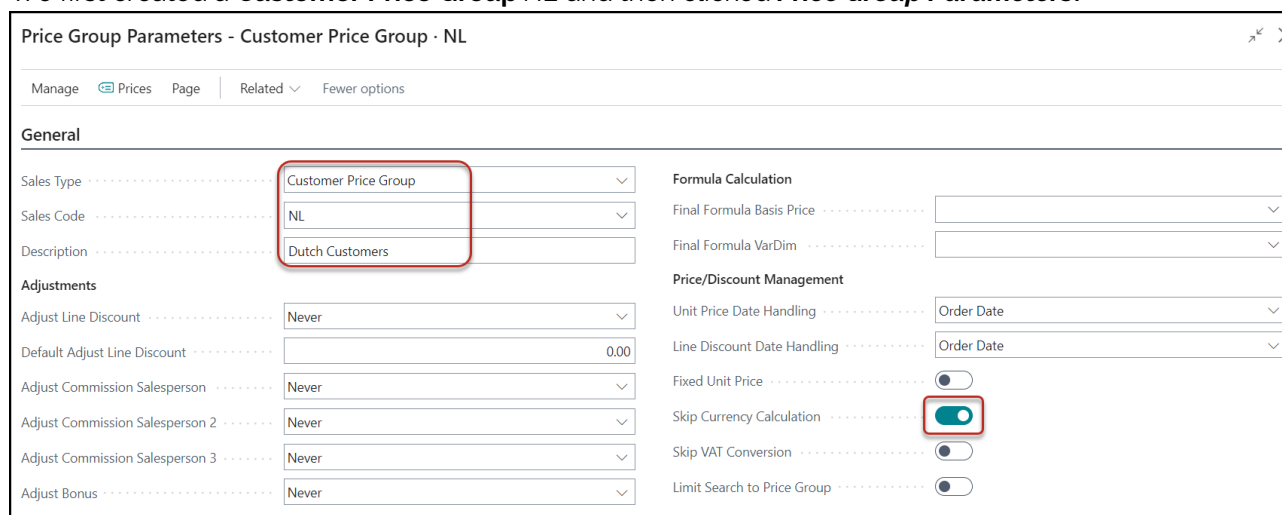
In that case, you only need to enter the Sales Prices for **Customer Price Group NL** and the prices for **Customer Price Group DE** can simply be calculated.

Therefore, we have created two **Customer Price Groups**: *NL* and *DE* and their **Price Group Parameters**.



Code ↑	Description	Allow Line Disc.	Allow Invoice Disc.	Price Includes VAT	VAT Bus. Posting Gr. (Price)
→ DE	German Customers	☒	☒	☐	
NL	Dutch Customers	☒	☒	☐	

We first created a **Customer Price Group NL** and then clicked **Price Group Parameters**.



Price Group Parameters - Customer Price Group · NL

Manage Prices Page Related Fewer options

General

Sales Type: Customer Price Group

Sales Code: NL

Description: Dutch Customers

Adjustments

Adjust Line Discount: Never

Default Adjust Line Discount: 0.00

Adjust Commission Salesperson: Never

Adjust Commission Salesperson 2: Never

Adjust Commission Salesperson 3: Never

Adjust Bonus: Never

Formula Calculation

Final Formula Basis Price:

Final Formula VarDim:

Price/Discount Management

Unit Price Date Handling: Order Date

Line Discount Date Handling: Order Date

Fixed Unit Price: ☐

Skip Currency Calculation: ☒

Skip VAT Conversion: ☐

Limit Search to Price Group: ☐

We created the **Customer Price Group DE** and then clicked **Price Group Parameters**.

Price Group Parameters - Customer Price Group - DE

Manage Prices Page Related Fewer options

General

Sales Type: Customer Price Group
Sales Code: DE
Description: German Customers

Adjustments

Adjust Line Discount: Never
Default Adjust Line Discount: 0.00
Adjust Commission Salesperson: Never
Adjust Commission Salesperson 2: Never
Adjust Commission Salesperson 3: Never
Adjust Bonus: Never

Formula Calculation

Final Formula Basis Price:
Final Formula VarDim:

Price/Discount Management

Unit Price Date Handling: Order Date
Line Discount Date Handling: Order Date
Fixed Unit Price: ☐
Skip Currency Calculation: ☒
Skip VAT Conversion: ☐
Limit Search to Price Group: ☐

The **Price Group Parameters** for Customer Price Group **DE** will have more content in the Card:
The field **Skip Currency Calculation** needs a checkmark; the **NL** pricelist is in EUR, and the **DE** pricelist is in EUR, and we do not want the system to calculate anything regarding exchange rates.

Besides that, we need to fill in the values as shown in the picture beneath for the **Base Values**.

Base Values

Basis Values Base Price

Base Sales Type: Customer Price Group
Base Sales Code: NL
Base Start Date:
Base Currency Code: EUR
Base Unit of Measure Code:
Base Minimum Quantity: 0

Misc. Parameters

Base Amount over: 0
Base Multiply by: 1.2
Base Price Formula:
Base Rounding: WHOLE_UP

Basis Values VarDim

Base Sales Type VarDim: Customer Price Group
Base Sales Code VarDim:
Base Start Date VarDim:
Base Currency Code VarDim:
Base Unit of Measure Code VarDim:
Base Minimum Quantity VarDim: 0

Misc. Parameters VarDim

Base Amount over VarDim: 0
Base Multiply by (VarDim): 0
Base Price Formula VarDim:
Base Rounding VarDim:

The original Sales Price to start with comes from the **Customer Price Group NL** in **EUR** for **PCS**.

This Sales Price needs to be multiplied by **1.2** and rounded to whole Euros.

Item 2110

Sales Prices New Edit List Delete Dimension Prices Search Table Lines Formula Lines More options

General

Sales Type Filter: None
Sales Code Filter:
Item Type Filter: Master
Item/Master No. Filter: 2110
Starting Date Filter:
Currency Code Filter:

Sales Type ↑	Sales Code ↑	Item No. ↑	Currency Code ↑	Unit of Measure Code ↑	Minimum Quantity ↑	Unit Price	Dimension Prices	Starting Date ↑	Commission Salesperson Adjustment	Ending Date	Search Express
→ Customer Price Group	NL	2110	EUR	PCS	0	120.00	0		0.00		
Customer Price Group	RETAIL	2110		PCS	0	79.00	0		0.00		
Customer Price Group	RETAIL	2110	DKK	PCS	0	675.00	0		0.00		

So, you will only enter the Sales Prices on the Master/Item for the **Customer Price Group NL** and not for the **Customer Price Group DE**.

Sales Order

0100002 · Office Supplies & Furniture Europe

Start validating data in documents and journals while you work. Messages are shown in the Document Check FactBox. Enable this for me | Don't show again

Home Prepare Print/Send Request Approval Order Actions Related Automate Fewer options

Post... Release... Create Warehouse Shipment Create Inventory Put-away/Pick... Archive Document Workflow Portal Payment Extra Order Info

General > 12/1/2025 12/1/2025 12/1/2025 12/1/2025 1/1/2026 Open

Lines Manage Line Order

New Line Delete Line Select items...

Exp... Mat...	Type	No.	Item Reference No.	Description	Description 2	Location Code	Quantity	Unit of Measure Code	Unit Price Excl. VAT	Line Discount %	Line Amount Excl. VAT	Subscription Lines
→	Matrix	2110		Mia Blouse		BLUE	9	PCS	120.00		1,080.00	0
☐	Item	21103002		Mia Blouse	Yellow,S	BLUE	1	PCS	120.00		120.00	0
☐	Item	21103003		Mia Blouse	Yellow,M	BLUE	2	PCS	120.00		240.00	0
☐	Item	21103004		Mia Blouse	Yellow,L	BLUE	3	PCS	120.00		360.00	0
☐	Item	21103005		Mia Blouse	Yellow,XL	BLUE	2	PCS	120.00		240.00	0
☐	Item	21103006		Mia Blouse	Yellow,XXL	BLUE	1	PCS	120.00		120.00	0

Misc. Parameters Show more

Complaint Document Reference Customer Price Group Customer Disc. Group Customer Allocation Priority

NL

Sales Channel Applies-to Doc. Type Applies-to Doc. No. Customer Posting Group Applies-to ID

EU

If a Customer would buy Items with the **Customer Price Group NL**, he needs to pay 120.00 EUR.

Now change the **Customer Price Group** into **DE** and you will see that the **Unit Price** on the Lines is immediately changed based on the Price Group Parameter.

Sales Order

0100002 · Office Supplies & Furniture Europe

Start validating data in documents and journals while you work. Messages are shown in the Document Check FactBox. Enable this for me | Don't show again

Home Prepare Print/Send Request Approval Order Actions Related Automate Fewer options

Post... Release... Create Warehouse Shipment Create Inventory Put-away/Pick... Archive Document Workflow Portal Payment Extra Order Info

General > 12/1/2025 12/1/2025 12/1/2025 12/1/2025 1/1/2026 Open

Lines Manage Line Order

New Line Delete Line Select items...

Exp... Mat...	Type	No.	Item Reference No.	Description	Description 2	Location Code	Quantity	Unit of Measure Code	Unit Price Excl. VAT	Line Discount %	Line Amount Excl. VAT	Subscription Lines
→	Matrix	2110		Mia Blouse		BLUE	9	PCS	144.00		1,296.00	0
☐	Item	21103002		Mia Blouse	Yellow,S	BLUE	1	PCS	144.00		144.00	0
☐	Item	21103003		Mia Blouse	Yellow,M	BLUE	2	PCS	144.00		288.00	0
☐	Item	21103004		Mia Blouse	Yellow,L	BLUE	3	PCS	144.00		432.00	0
☐	Item	21103005		Mia Blouse	Yellow,XL	BLUE	2	PCS	144.00		288.00	0
☐	Item	21103006		Mia Blouse	Yellow,XXL	BLUE	1	PCS	144.00		144.00	0

Misc. Parameters Show more

Complaint Document Reference Customer Price Group Customer Disc. Group Customer Allocation Priority

DE

Sales Channel Applies-to Doc. Type Applies-to Doc. No. Customer Posting Group Applies-to ID

EU

Now the customer would have to pay $120.00 \times 1.2 = 144.00$ EUR

Note

If you try this scenario, but get another **Unit Price excl. VAT**, you might have forgotten the checkmark in the field **Skip Currency Calculation** of the **Customer Price Group DE**.

FastTab Campaign Setup

If Sales Type of the Price Group Parameters <> Campaign

If you have Sales Prices for **Customer Price Group Retail** but want to give the Customers a 30% reduced Sales Price if they buy a product in January 2026 that has an original Sales Price above 100.00 you can use the fields in the FastTab **Campaign Setup** to accomplish this.

The screenshot shows the 'Price Group Parameters' interface for 'Customer Price Group · RETAIL'. The 'Campaign Setup' tab is active. It contains two main sections: 'Dates' and 'Campaign Price Management'. The 'Dates' section has 'Start Date Campaign Price' set to 1/1/2026 and 'End Date Campaign Price' set to 1/31/2026. The 'Campaign Price Management' section has 'Campaign Amount over' set to 100, 'Campaign Multiply by' set to 0.7, and 'Campaign Rounding' set to DECIMAL.

Dates		Campaign Price Management	
Start Date Campaign Price	1/1/2026	Campaign Amount over	100
End Date Campaign Price	1/31/2026	Campaign Multiply by	0.7
		Campaign Rounding	DECIMAL

Therefore, if the product had a regular Sales Price based on the **Customer Price Group Retail** of 109 (higher than the **Campaign Amount over**), it would now get a Sales Price of $109 \times 0.7 = 76.30$. But this is only applicable if the Date based on the [Unit Price Date Handling](#) is between the Start-/End Date Campaign Price.

Description of the Fields:

Start Date Campaign Price

You can enter a Start Date for the Campaign price which will be checked with the Date based on the [Unit Price Date Handling](#).

End Date Campaign Price

You can enter an End Date for the Campaign price which will be checked with the Date based on the [Unit Price Date Handling](#).

Campaign Amount over

You can enter an Amount that will be checked with the found Sales Price based on the **Sales Type** and **Sales Code** of the Price Group Parameters.

Only if the found Sales Price is bigger as this **Campaign Amount over** it will be multiplied with the **Campaign Multiply by**.

Campaign Multiply by

You can enter a factor to multiply the found Sales Price with.

If found Sales Price is 109.00 and the **Campaign Multiply by** is 0.7, the actual Sales Price for the Sales Line will then be 76.30.

Campaign Rounding

You can enter a **Rounding Method** for the calculated Sales Price.

If the Sales Type of the Price Group Parameters is *Campaign*.

The screenshot shows the 'Price Group Parameters' form for 'Campaign TRM001'. The 'Campaign Setup' tab is selected. The form is divided into three main sections: 'Dates', 'Portal', and 'Limits'. The 'Dates' section includes 'Start Date Campaign Price', 'End Date Campaign Price', and 'Campaign Price Calculation Type' (set to 'Price List'). The 'Portal' section includes 'Visual Campaign Code'. The 'Limits' section includes a list of filters: 'Filter Campaign', 'Filter Price Group', 'Filter Country/Region Code', 'Filter Salesperson', 'Filter Salesperson 2', 'Filter Salesperson 3', 'Filter Territory', 'Filter Customer Group', 'Filter Customer Type', 'Filter Bill-to', 'Filter Company Group', 'Filter Chain', 'Filter Currency Code', 'Filter Order Type', and 'Filter Sales Channel' (set to 'B2C').

Description of the Fields:

If you have created the **Price Group Parameters** with **Sales Type** *Campaign* manually, you need to close the page, open the page, to see all the fields in the FastTab **Campaign Setup**.

Start Date Campaign Price

Based on the **Sales Type** *Campaign* and the **Sales Code**, the **Start Date Campaign Price** will be filled with the **Start Date** of the **Campaign**. You can, however, change this **Start Date Campaign Price**. This Date will be checked with the Date based on the [Unit Price Date Handling](#).

End Date Campaign Price

Based on the **Sales Type** *Campaign* and the **Sales Code**, the **End Date Campaign Price** will be filled with the **End Date** of the **Campaign**. You can however change this **End Date Campaign Price**. This Date will be checked with the Date based on the [Unit Price Date Handling](#).

Note

Changing the **Start-/End Date Campaign Price** in the Price Group Parameters will also change the **Starting-/Ending Date** of the original Campaign Code itself!

Campaign Price Calculation Type

You can choose between the following four options:

1. Price List (Default Value)

The Campaign Sales Price will be based on the Unit Prices in table **7002 Sales Prices** with **Sales Type** = *Campaign* and **Sales Code** is the **Sales Code** of the Price Group Parameters. You can enter these Unit Prices by clicking **Prices** or simply by entering Sales Prices via Masters/Items with a **Sales Type** = *Campaign*. By using the **Limits** (Filters) in the **Price Group Parameters** you can filter the Sales Lines for which these Campaign Sales Prices are applicable.

Price Group Parameters Work Date: 9/6/2020

Campaign · TRM001

Prices | More options

Base Values >

Campaign Setup

Dates

Start Date Campaign Price 11/1/2022

End Date Campaign Price 12/31/2022

Campaign Price Calculation Type Price List

Portal

Visual Campaign Code

Limits

Filter Campaign

Filter Price Group

Filter Country/Region Code

Filter Salesperson

Filter Salesperson 2

Filter Salesperson 3

Filter Territory

Filter Customer Group

Filter Customer Type

Filter Bill-to

Filter Company Group

Filter Chain

Filter Currency Code

Filter Order Type

Filter Sales Channel B2C

By clicking **Prices** in the Price Group Parameters page, you go directly to the **Sales Prices** page and can enter the Masters/Items for which this Campaign is applicable with the appropriate **Unit Price**.

Campaign TRM001 Price List Campaign B2C

✓ Saved

Sales Prices | Search | + New | Edit List | Delete | Dimension Prices | Search Table Lines | Formula Lines | More options

General

Sales Type Filter Campaign

Sales Code Filter TRM001

Item Type Filter None

Item/Master No. Filter

Starting Date Filter

Currency Code Filter

Sales Type	Sales Code	Item No.	Unit of Measure Code	Minimum Quantity	Currency Code	Unit Price	Dimension Prices	Starting Date	Ending Date	Search Expression	Search Table	Use Search Table Result	Formula
Campaign	TRM001	2600	PCS	0	DKK	51.00	0	11/1/2022	12/31/2022			Default	
Campaign	TRM001	2600	PCS	0	EUR	488.75	0	11/1/2022	12/31/2022			Default	
Campaign	TRM001	2600	PCS	0	NOK	92.65	0	11/1/2022	12/31/2022			Default	
Campaign	TRM001	2600	PCS	0	SEK	520.00	0	11/1/2022	12/31/2022			Default	
Campaign	TRM001	2600	PCS	0	USD	550.00	0	11/1/2022	12/31/2022			Default	
Campaign	TRM001	2600	PCS	0	USD	96.90	0	11/1/2022	12/31/2022			Default	

Note

If the Prices you enter for a Campaign are based on i.e., Retail Prices, then you need to make sure that only Customers that have a "Retail" Price Group will get these Campaign Prices. You could accomplish that by setting the right Filters under the **Limits**, i.e., on specific **Filter Price Group**.

If the Prices you enter might be for a B2C Webshop, you could also make use of the **Filter Sales Channel**, assuming the Orders coming from a B2C Webshop would all have **Sales Channel B2C** based on the field **Sales Channel** in the **Portal Profile**.

2. Calc. Base Price List if Line Exist

The Campaign Sales Price will be calculated based on the fields in the FastTab **Base Values**. This gives you the possibility of a calculated Campaign Sales Price based on a Sales Price in i.e., another Customer Price Group and using the **Base Multiply by** factor to reduce the Unit Price.

I.e., an uncomplicated way of giving 30 % Discount on existing prices - just multiply by 0.7.
 Via **Item in Campaign**, you can select the **Item Nos.** for which it is applicable.
 The **Item No.** field can be filled with Masters or individual Items.
 By using the **Limits (Filters)** in the **Price Group Parameters** you can filter the Sales Lines for which these Campaign Sales Prices are applicable.

Price Group Parameters | Work Date: 9/6/2020

Campaign · TRM002

Items in Campaign | More options

Base Values

Base Values Base Price	Base Values VarDim
Base Sales Type Customer Price Group	Base Sales Type VarDim Customer Price Group
Base Sales Code RETAIL	Base Sales Code VarDim
Base Start Date	Base Start Date VarDim
Base Currency Code	Base Currency Code VarDim
Base Unit of Measure Code	Base Unit of Measure Code VarDim
Base Minimum Quantity 0	Base Minimum Quantity VarDim 0
Misc. Parameters	Misc. Parameters VarDim
Base Amount over 0	Base Amount over VarDim 0
Base Multiply by 0.7	Base Multiply by (VarDim) 0
Base Price Formula	Base Price Formula VarDim
Base Rounding WHOLE_UP	Base Rounding VarDim

Campaign Setup

Dates	Limits
Start Date Campaign Price 11/1/2022	Filter Campaign
End Date Campaign Price 12/31/2022	Filter Price Group
Campaign Price Calculation Type Calc. Base Price Group if line exist	Filter Country/Region Code
Portal	Filter Salesperson
Visual Campaign Code	Filter Salesperson 2
	Filter Salesperson 3
	Filter Territory
	Filter Customer Group
	Filter Customer Type
	Filter Bill-to
	Filter Company Group
	Filter Chain
	Filter Currency Code
	Filter Order Type
	Filter Sales Channel B2C

Campaign Item List | Work Date: 9/6/2020

✓ Saved

Search + New Edit List Delete

	Sales Type ↑	Sales Code ↑	Item No. ↑	Description
→	Campaign	TRM002	2630	Hailey Shirt

For the **Item No.** (and in case this is a **Master No.** it will be in the Master) in this **Campaign Item List**, records will be created in the **Sales Prices (7002)** with **Sales Type Campaign**, and **Sales Code** is the **Sales Code** of the **Price Group Parameters** with no **Unit Price**, because that is calculated based on the **Base Values**.

Item 2630

Sales Prices

General

Sales Type Filter: None

Sales Code Filter:

Item Type Filter: Master

Item/Master No. Filter: 2630

Starting Date Filter:

Currency Code Filter:

Sales Type	Sales Code	Item No.	Unit of Measure	Minimum Quantity	Currency	Unit Price	Dimension Prices	Starting Date	Ending Date	Search Expression	Search Table	Use Search Table Result	Formula
Customer Price G	RETAIL	2630	PCS	0		100.00	0					Default	
Customer Price Group	RETAIL	2630	PCS	0	DKK	850.00	0					Default	
Customer Price Group	RETAIL	2630	PCS	0	EUR	110.00	0					Default	
Customer Price Group	RETAIL	2630	PCS	0	NOK	900.00	0					Default	
Customer Price Group	RETAIL	2630	PCS	0	SEK	1,000.00	0					Default	
Customer Price Group	RETAIL	2630	PCS	0	USD	120.00	0					Default	
All Customers		2630	PCS	0		60.00	0					Default	
		2630	PCS	0	EUR	70.00	0					Default	
Campaign	TRM002	2630	PCS	0		0.00	0	11/1/2022	12/31/2022			Default	
Campaign	TRM006	2630	PCS	0		0.00	0					Default	

This option can only be used if the **Base Sales Type** is *Customer Price Group* or *Customer*. The Campaign Price will only be applicable if the system can find a Sales Price based on the fields of the **Base Values** for a specific Sales Line.

Note

If the **Base Sales Type / - Code** refers to Retail Prices, you can still make use of the **Limits** to make sure that not all Sales Lines would get a reduced Unit Price if a Sales Price was found based on the fields in the **Base Values**, i.e., by using the **Sales Channel**.

3. Mix & Match

You can combine several Items for which you can determine one specific Sales Price for all of them.

If you choose *Mix & Match*, you need to enter a **Mix & Match Item No.** – this will be the Master/Item on which you will enter the Unit Price (via **Mix & Match Prices**) that is applicable for all the Masters/Items that you will select via **Items in Campaign**.

I.e., if you buy at least 2 pieces (regardless from which Item that is connected to this Campaign) you get them all for 55.00 per piece.

You can Mix & Match different Masters/Items, but they will all get the same Unit Price.

Price Group Parameters | Work Date: 9/6/2020

Campaign · TRM003

Mix & Match Prices Items in Campaign Related Fewer options

Base Values >

Campaign Setup

Dates

Start Date Campaign Price

End Date Campaign Price

Campaign Price Calculation Type: Mix & Match

Mix & Match Item No.: 1896-S

Portal

Visual Campaign Code

Limits

Filter Campaign

Filter Price Group

Filter Country/Region Code

Filter Salesperson

Filter Salesperson 2

Filter Salesperson 3

Filter Territory

Filter Customer Group

Filter Customer Type

Filter Bill-to

Filter Company Group

Filter Chain

Filter Currency Code

Filter Order Type

Filter Sales Channel: B2C

Campaign TRM003 Mix and Match B2C Item MMTRM003

Sales Prices | Search | + New | Edit List | Delete | Dimension Prices | Search Table Lines | Formula Lines | More options

General

Sales Type Filter: Campaign | Item/Master No. Filter: MMTRM003

Sales Code Filter: TRM003 | Starting Date Filter: |

Item Type Filter: Master | Currency Code Filter: |

Sales Type ↑	Sales Code ↑	Item No. ↑	Currency Code ↑	Unit of Measure Code ↑	Minimum Quantity ↑	Unit Price	Dimension Prices ↑	Starting Date ↑	Ending Date	Search Expression	Search Table	Use Search Table Result	Formula
Campaign	TRM003	MMTRM003	DKK	PCS	2	55.00	0					Default	
Campaign	TRM003	MMTRM003	EUR	PCS	2	550.00	0					Default	
Campaign	TRM003	MMTRM003	EUR	PCS	2	65.00	0					Default	
Campaign	TRM003	MMTRM003	NOK	PCS	2	600.00	0					Default	
Campaign	TRM003	MMTRM003	SEK	PCS	2	650.00	0					Default	
Campaign	TRM003	MMTRM003	USD	PCS	2	75.00	0					Default	

Campaign Item List

Search | + New | Edit List | Delete | More options

Sales Type ↑	Sales Code ↑	Item No. ↑	Description
→ Campaign	TRM003	2610	Hope Shirt
Campaign	TRM003	2620	Hazel Shirt

For the **Item No.** (and in case this is a **Master No.** it will be in the Master) in this **Campaign Item List**, records will be created in the **Sales Prices (7002)** with **Sales Type Campaign**, and **Sales Code** is the **Sales Code** of the **Price Group Parameters** with no **Unit Price**, because that is connected to the **Mix & Match Item No.**

Item 2610 | Work Date: 9/6/2020

Sales Prices | Search | + New | Edit List | Delete | Dimension Prices | Search Table Lines | Formula Lines | More options

General

Sales Type Filter: None | Item Type Filter: Master | Starting Date Filter: |

Sales Code Filter: | Item/Master No. Filter: 2610 | Currency Code Filter: |

Sales Type ↑	Sales Code ↑	Item No. ↑	Unit of Measure Code ↑	Minimum Quantity ↑	Currency Code ↑	Unit Price	Dimension Prices ↑	Starting Date ↑	Ending Date	Search Expression	Search Table	Use Search Table Result	Formula
→ Customer Pri...	RETAIL	2610	PCS	0	DKK	675.00	0					Default	
Customer Pri...	RETAIL	2610	PCS	0	EUR	119.00	0					Default	
Customer Pri...	RETAIL	2610	PCS	0	GBP	79.00	0					Default	
Customer Pri...	RETAIL	2610	PCS	0	NOK	729.00	0					Default	
Customer Pri...	RETAIL	2610	PCS	0	SEK	790.00	0					Default	
Customer Pri...	RETAIL	2610	PCS	0	USD	124.00	0					Default	
All Customers	2610	2610	PCS	0		39.99	0					Default	
All Customers	2610	2610	PCS	0	EUR	49.99	0					Default	
All Customers	2610	2610	PCS	0	GBP	39.99	0					Default	
Campaign	TRM003	2610	PCS	0		0.00	0					Default	
Campaign	TRM007	2610	PCS	0		0.00	0					Default	

By using the **Limits (Filters)** in the **Price Group Parameters** you can filter the Sales Lines for which these Campaign Sales Prices are applicable.

Especially with this **Campaign Price Calculation Type**, you enter Unit Prices, so you need to consider if these are Retail Prices or Wholesale Prices, and how you can determine which Sales Lines can get this Campaign Price by using the **Limits** (i.e., **Filter Sales Channel**).

Therefore, it might be necessary to create 2 Campaigns for this **Type** of Campaigns: one for Retail Prices and one for Wholesale Prices.

4. Get one for free

If you choose *Get one for free*, you also need to enter a **Quantity for one for free**. This will be applicable for all the Masters/Items that you enter via **Items in Campaign**.

I.e., Buy **Quantity for one for free** 3 pieces (regardless from which Item that is connected to this Campaign) and get 1 piece for free. It will always be the cheapest Item that will be for free.
In the Sales Lines however, the **Unit Price** will be reduced for all the Items involved by weighted value.

Some examples:

If you buy 3 Items, from which 2 Items have a **Unit Price** of 100 and 1 Item has **Unit Price** 80, the Unit Price will be calculated for the Item that had Unit Price 100:

$$200 / 280 \times 100 = 71.43,$$

and for the Item that had Unit Price 80:

$$200 / 280 \times 80 = 51.14$$

So the total Amount to be paid: $(2 \times 71.43) + (1 \times 51.14) = 200$

Lines Manage Line Order												
New Line Delete Line Select items...												
Exp... Mat...	Type	No.	Item Reference No.	Description	Description 2	Location Code	Quantity	Unit of Measure Code	Unit Price Excl. VAT	Line Discount %	Line Amount Excl. VAT	
☐	Item	100		Master 100		BLUE	2	PCS	71.42857		142.86	
→ ☐	Item	80		Master 80		BLUE	1	PCS	57.14286		57.14	

For this calculation:

200 = 2 x 100 (the Amount that needs to be paid for the 3 Items in total,

280 = (2 x 100) + (1 x 80) (the Amount that needs to be paid without this Campaign).

If you buy 5 Items, from which 3 Items have a **Unit Price** of 100 and 2 Items have **Unit Price** 80, the Unit Price will be calculated for the Item that had Unit Price 100:

$$(380 / 460) \times 100 = 82.61,$$

and for the Items that had Unit Price 80:

$$(380 / 460) \times 80 = 66.08$$

So the total Amount to be paid: $(3 \times 82.61) + (2 \times 66.08) = 380$

Lines Manage Line Order												
New Line Delete Line Select items...												
Exp... Mat...	Type	No.	Item Reference No.	Description	Description 2	Location Code	Quantity	Unit of Measure Code	Unit Price Excl. VAT	Line Discount %	Line Amount Excl. VAT	
☐	Item	100		Master 100		BLUE	3	PCS	82.6087		247.83	
→ ☐	Item	80		Master 80		BLUE	2	PCS	66.08696		132.17	

For this calculation:

380 = (3 x 100) + (1 x 80) (the Amount that needs to be paid for the 5 Items in total,

460 = (3 x 100) + (2 x 80) (the Amount that needs to be paid without this campaign).

If you buy 10 Items, from which 5 Items have a **Unit Price** of 100 and 5 Items have **Unit Price** 80, the Unit Price will be calculated for the Items that had Unit Price 100:

$$(660 / 900) \times 100 = 73.33,$$

and for the Items that had Unit Price 80:

$$(660 / 900) \times 80 = 58.66.$$

So, the total Amount to be paid: $(5 \times 73.33) + (5 \times 58.66) = 660$

For this calculation:

Lines Manage Line Order												
New Line Delete Line Select items...												
Exp... Mat...	Type	No.	Item Reference No.	Description	Description 2	Location Code	Quantity	Unit of Measure Code	Unit Price Excl. VAT	Line Discount %	Line Amount Excl. VAT	
☐	Item	100		Master 100		BLUE	5	PCS	73.33333		366.67	
→ ☐	Item	80		Master 80		BLUE	5	PCS	58.66667		293.33	

660 = (5 x 100) + (2 x 80) (the Amount that needs to be paid for the 10 Items in total,
900 = (5 x 100) + (5 x 80) (the Amount that needs to be paid without this campaign).

By using the **Limits** (Filters), you can filter the Sales Lines for which these Campaign Sales Prices are applicable.

Price Group Parameters

Campaign · TRM004

Items in Campaign

More options

Campaign Setup

Dates

Start Date Campaign Price

End Date Campaign Price

Campaign Price Calculation Type

Quantity for one for free

Portal

Visual Campaign Code

Limits

Filter Campaign

Filter Price Group

Filter Country/Region Code

Filter Salesperson

Filter Salesperson 2

Filter Salesperson 3

Filter Territory

Filter Customer Group

Filter Customer Type

Filter Bill-to

Filter Company Group

Filter Chain

Filter Currency Code

Filter Order Type

Filter Sales Channel

Campaign Item List

+

New

✎

Edit List

🗑

Delete

More options

Sales Type ↑	Sales Code ↑	Item No. ↑	Description
→ Campaign	TRM004	100	Master 100
Campaign	TRM004	2640	Heaven Shirt
Campaign	TRM004	80	Master 80

For the **Item Nos.** (and in case these are **Master Nos.** it will be in the Masters) in this **Campaign Item List**, records will be created in the **Sales Prices (7002)** with **Sales Type Campaign**, and **Sales Code** is the **Sales Code** of the **Price Group Parameters** with no **Unit Price**.

Item 2640

+

New

✎

Edit List

🗑

Delete

📏

Dimension Prices

🔍

Search Table Lines

📄

Formula Lines

More options

General

Sales Type Filter

Sales Code Filter

Item Type Filter

Item/Master No. Filter

Starting Date Filter

Currency Code Filter

Sales Type ↑	Sales Code ↑	Item No. ↑	Unit of Measure Code ↑	Minimum Quantity ↑	Unit Price	Dimension Prices	Starting Date ↑	Ending Date	Search Expression	Search Table	Use Search Table Result	Formula
→ Customer Price Group	RETAIL	2640	PCS	0	69.00	0					Default	
Customer Price Group	RETAIL	2640	PCS	0	575.00	0					Default	
Customer Price Group	RETAIL	2640	PCS	0	109.00	0					Default	
Customer Price Group	RETAIL	2640	PCS	0	629.00	0					Default	
Customer Price Group	RETAIL	2640	PCS	0	690.00	0					Default	
Customer Price Group	RETAIL	2640	PCS	0	114.00	0					Default	
All Customers	2640	PCS	0	35.99	0						Default	
All Customers	2640	PCS	24	31.99	0						Default	
All Customers	2640	PCS	0	45.99	0						Default	
All Customers	2640	PCS	24	41.99	0						Default	
Campaign	TRM004	2640	PCS	0	0.00	0					Default	

TRIMIT

WHITE PAPER: PRICE GROUP PARAMETERS AND CAMPAIGNS

Date: January 12, 2026

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Note

The system will look if there is a Price Group Parameter with **Sales Type Campaign** applicable for the Sales Line (based on Item, Start Date/End Date Campaign Price, Filters of the Campaign) and will take the first Campaign it can find, so will not look any further – even if another Campaign might be applicable as well and give a lower Sales Price.

Note

For all the four possible **Campaign Price Calculation Types**, you can also assign **Item Nos.** instead of Master Item Nos. as shown in the examples above.

In that case, a record in the Sales Prices (**Table 7002**) will be created on the Item No. and not on the Master No.

Mix & Match Item No.

Only applicable if **Campaign Price Calculation Type** is set to *Mix & Match*. See [Mix & Match](#)

This is the Item for which you will enter the Unit Price for all the Masters/Items in this Campaign.

Quantity for one for free

Only applicable if **Campaign Price Calculation Type** is set to *Get one for free*. See [Get one for free](#)

This is the quantity for which you will get 1 for free.

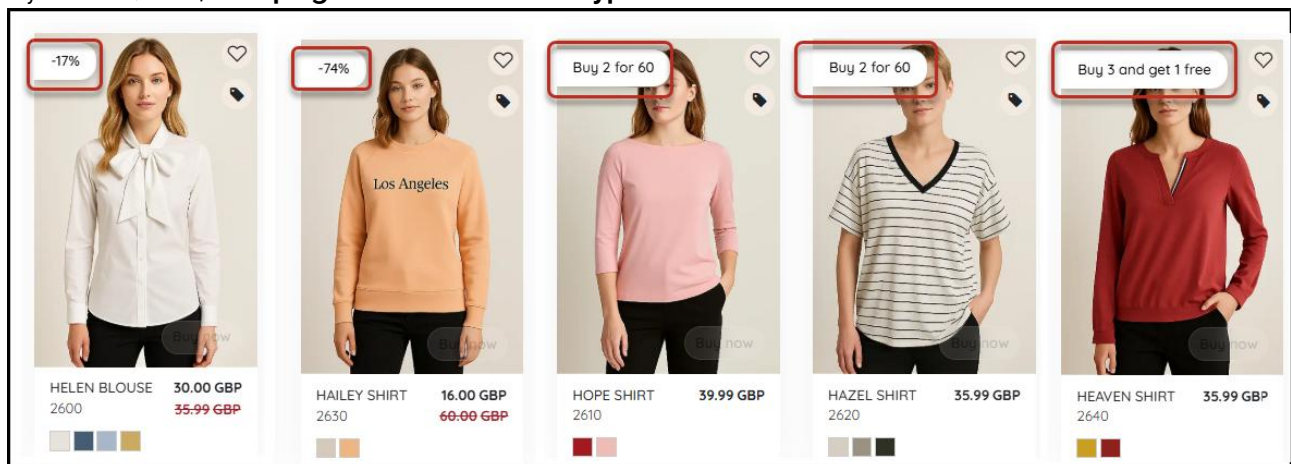
I.e., if this is 3, you only need to pay 2 when buying 3 pieces or if this is 6, you only need to pay 4 when buying 6, etc.

Visual Campaign Code

Only applicable when using TRIMIT e-commerce.

In TRIMIT e-commerce you can also see the indication of the special Campaign Prices.

By default, the 4 **Campaign Price Calculation Types** will be shown as follows:



1. Price list

2. Calc. Base Price List if Line Exist

3. Mix & Match

4. Get 1 for free

For 1. Price List, the **Discount %** is calculated based on the original Price and the Campaign Price

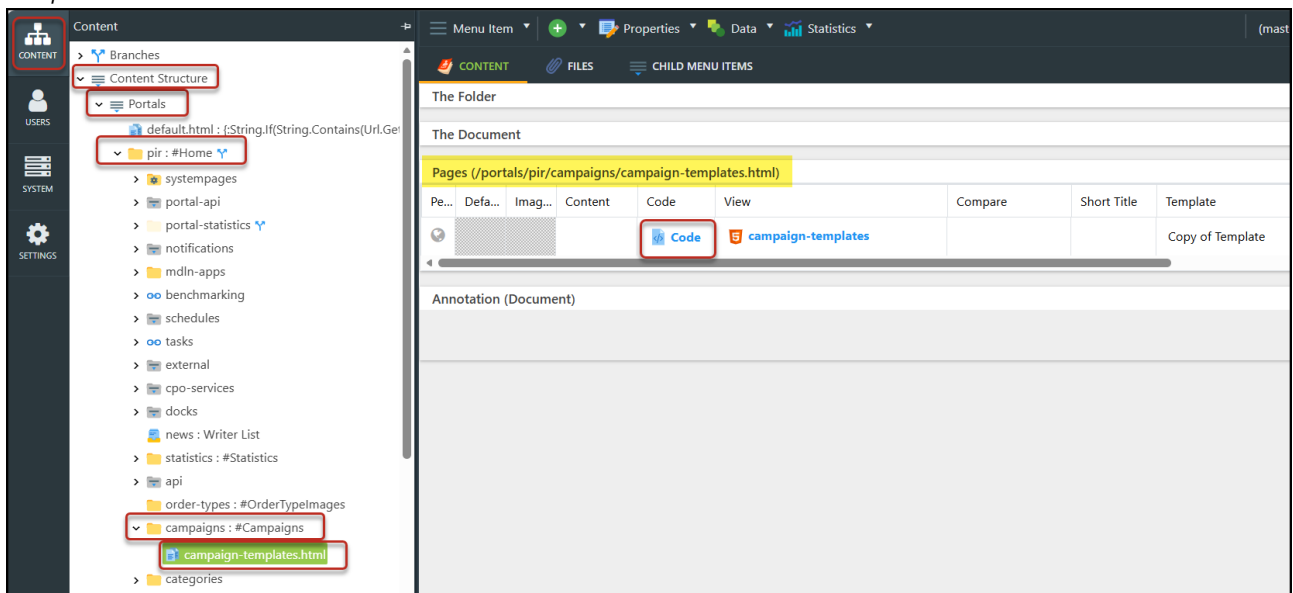
For 2. Calc. Base Price List if Line Exist, the **Discount %** is based on the **Base Multiply by**

For 3. The "Buy **2** for **60**" is based on the last Line in the Sales Prices from the **Mix & Match Item No.** (in this example the **Minimum Quantity** was 2 and the **Price** was 30)

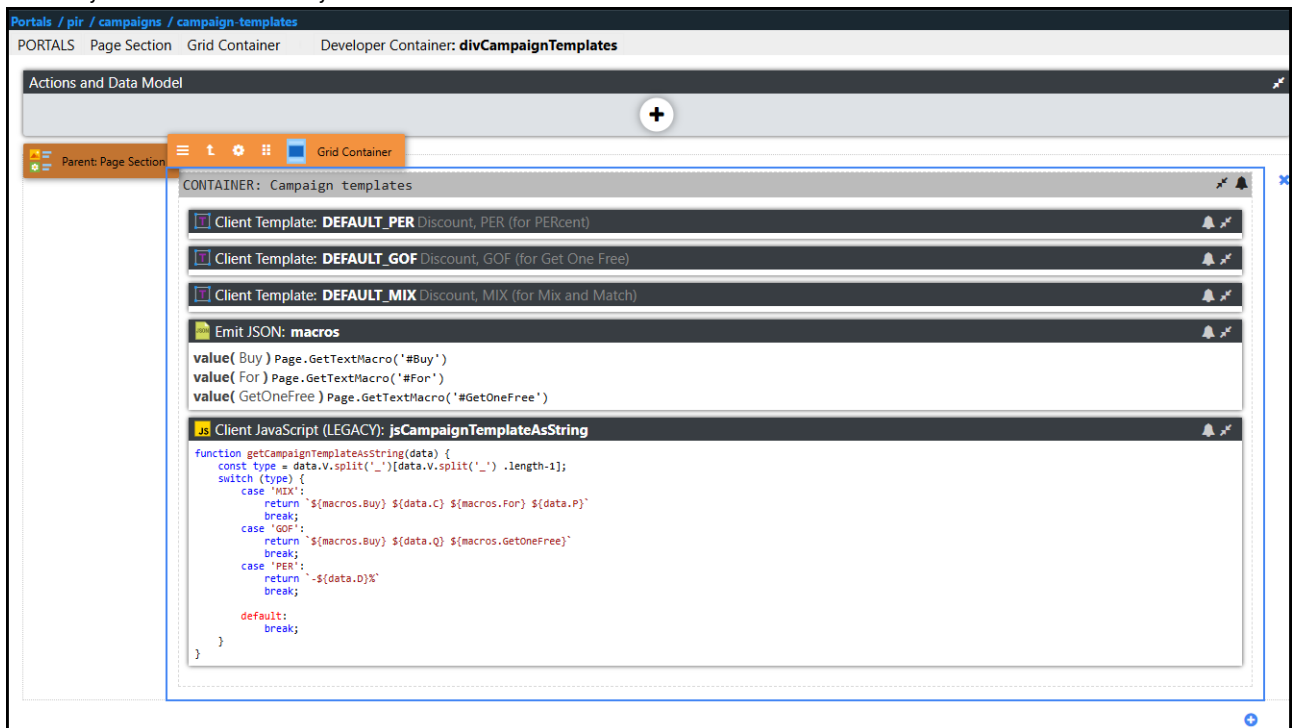
For 4. The "Buy **3** get 1 free" is based on the **Quantity for one for free**.

You can influence the appearance of these **Visual Campaign Codes**.

The defaults can be found via *Content/Content Structure/Portals/pir/campaigns/campaign-templates.html*



When you click on **Code** you see

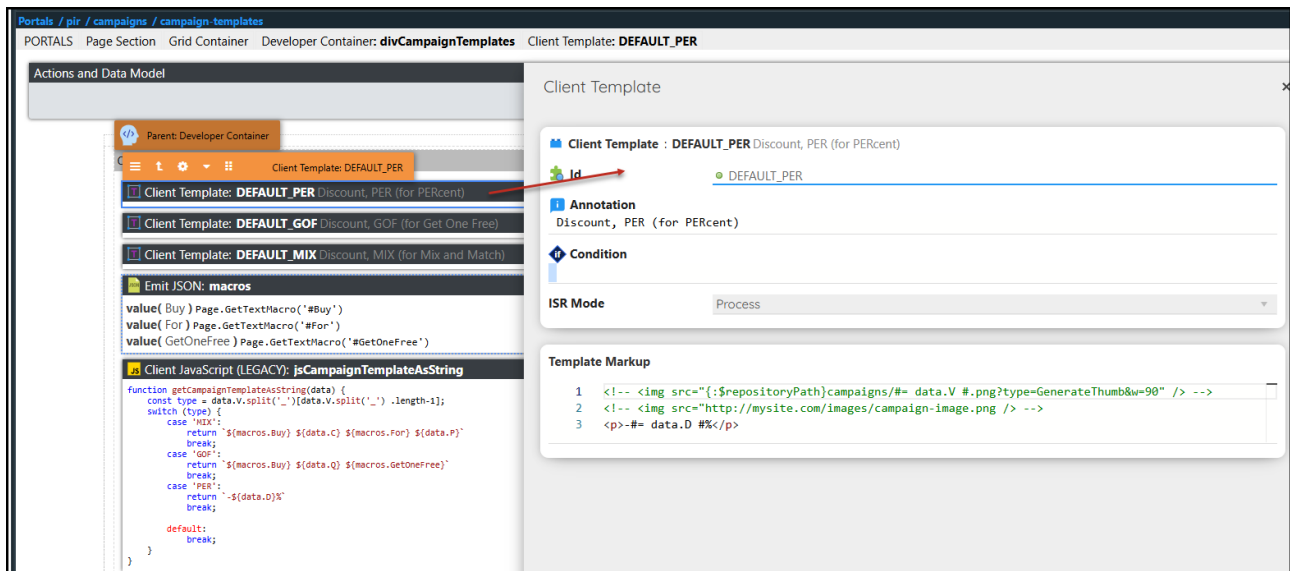


DEFAULT_PER is applicable for option 1. Price List and 2. Calc. Base Price List if Line Exist

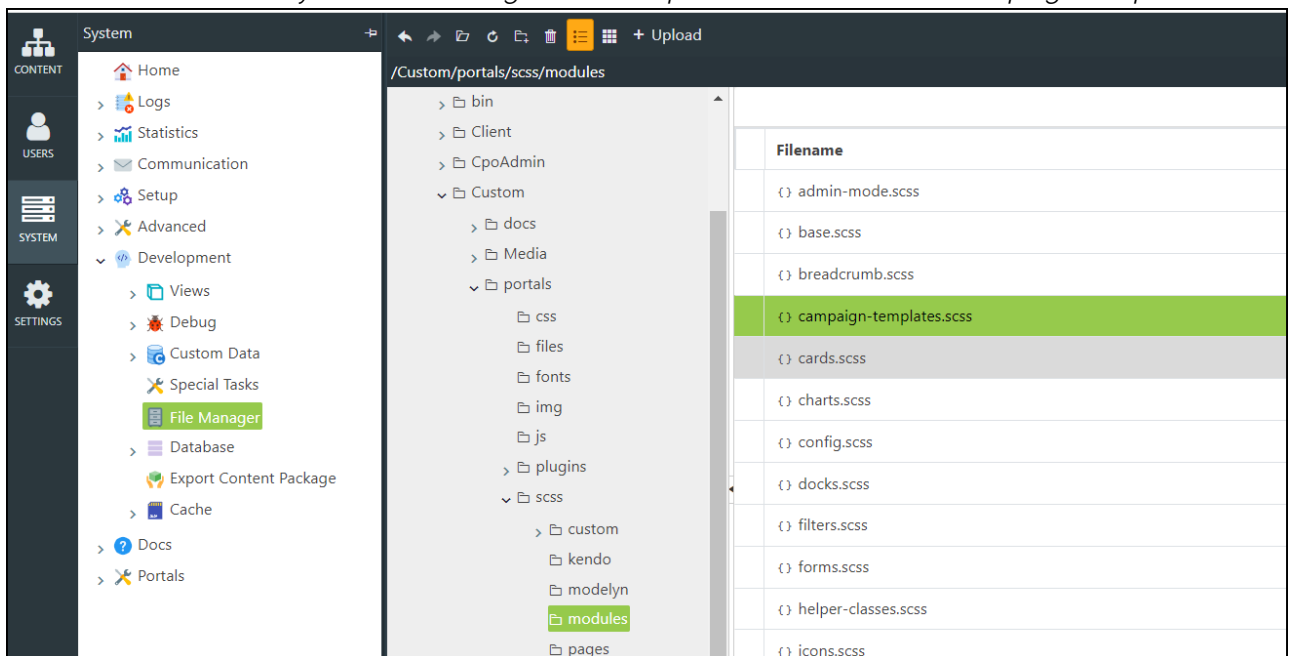
DEFAULT_GOF is applicable for option 4. Get one for free.

DEFAULT_MIX is applicable for option 3. Mix & Match.

When double-clicking on one of the three, you can change the appearance of the **Visual Campaign Code**:



You can also change the look and feel of your own **Visual Campaign Codes** by changing the SCSS File that can be found via: *System/File Manager/Custom/portals/scss/modules/campaign-templates.scss*



Limits

These Filters will only be shown if the **Type** of the Price Group Parameters is *Campaign*.

The Filters for **Campaign**, (Customer) **Price Group**, **Country/Region Code** (based on Country/Region Code of the **Bill-to Customer**), **Salesperson**, **Salesperson 2**, **Territory**, **Customer Group**, **Customer Type**, **Bill-to**, **Company Group**, and **Chain** determine for which Sales Prices this Campaign Prices will apply.

Note 1

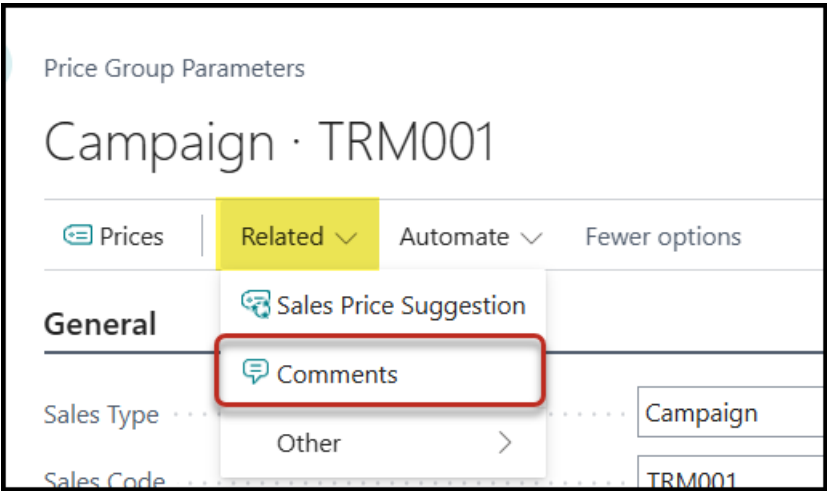
The Campaign Prices are only applicable for Items with **Unit Price Calculation Method** = *Price List*. Therefore, it might not be applicable for Assortments with **Unit Price Calculation Method** = *Items in Assortment* in case the **Type** of the Campaign Prices is *Get 1 for free* or *Mix & Match!!*

Note 2

When copying Masters by Wizard, the Sales Prices and VarDim Sales Prices of **Type** *Campaign* will not be copied.

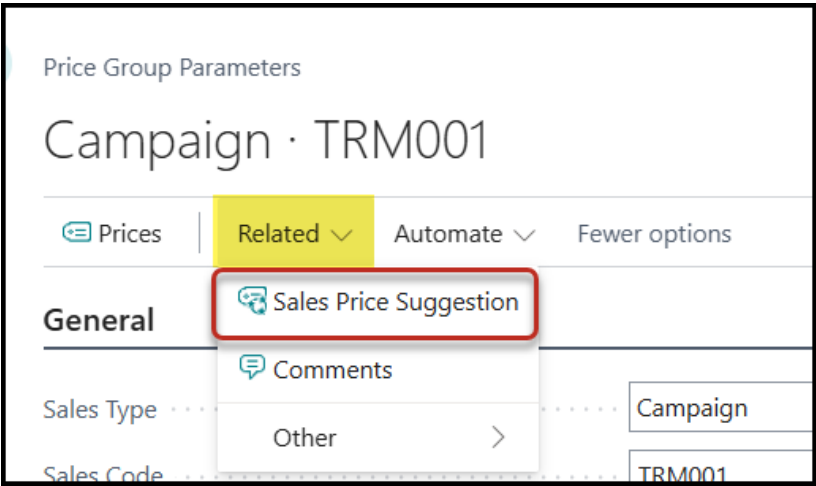
Related, Comments

You can enter **Comments** to the Price Group Parameters.

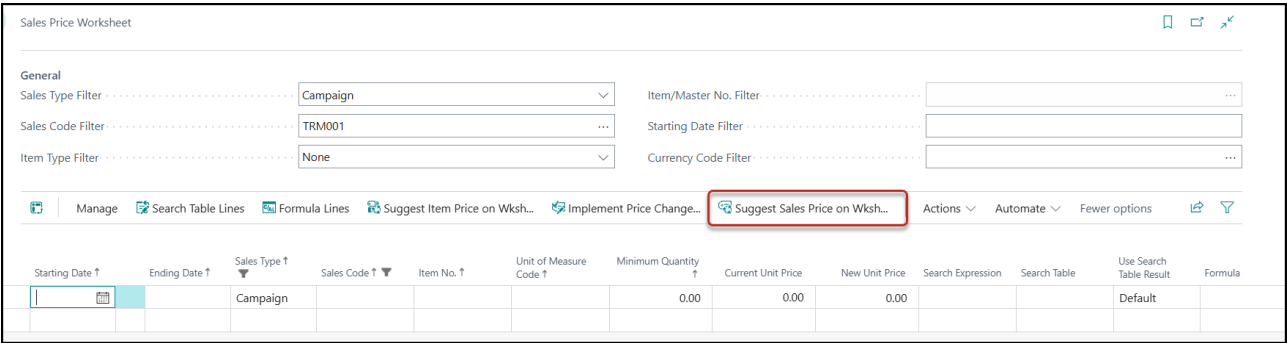


Related, Sales Price Suggestions

You can change the existing Sales Prices for a Campaign if the **Type** is set to *Price Llist* via the **Sales Price Suggestion**.



In that case, via **Suggest Sales Price on Wksh...** you can easily change existing Campaign Prices.



An example:

Suggest Sales Price on Wksh.

Use default values from

Last used options and filters

Options

Copy to Sales Price Worksheet...

Sales Type

Campaign

Sales Code

TRM001

Unit of Measure Code

Currency Code

Starting Date

Ending Date

Only Prices Above

0.01

Adjustment Factor

1.1

Rounding Method

DECIMAL

Create New Prices

Filter: Sales Price

× Sales Type

Campaign

× Sales Code

TRM001

× Item No.

× Currency Code

OK

Cancel

Would result in:

Sales Price Worksheet

General

Sales Type Filter

Sales Code Filter

Item Type Filter

Campaign

TRM001

None

Item/Master No. Filter

Starting Date Filter

Currency Code Filter

Manage

Search Table Lines

Formula Lines

Suggest Item Price on Wksh...

Implement Price Change...

Suggest Sales Price on Wksh...

Actions

Automate

Fewer options

Starting Date ↑	Ending Date ↑	Sales Type 1 ▼	Sales Code 1 ▼	Item No. ↑	Unit of Measure Code ↑	Minimum Quantity ↑	Currency Code ↑	Current Unit Price	New Unit Price	Search Expression	Search Table	Use Search Table Result	Formula
		Campaign	TRM001	2600	PCS	0.00		51.00	56.10			Default	
		Campaign	TRM001	2600	PCS	0.00	DKK	488.75	537.63			Default	
		Campaign	TRM001	2600	PCS	0.00	EUR	92.65	101.92			Default	
		Campaign	TRM001	2600	PCS	0.00	NOK	520.00	572.00			Default	
		Campaign	TRM001	2600	PCS	0.00	SEK	550.00	605.00			Default	
		Campaign	TRM001	2600	PCS	0.00	USD	96.90	106.59			Default	
		Campaign	TRM001	2600		0.00		0.00	0.00			Default	

And by clicking **Implement Price Change** the Prices would be changed to the **New Unit Price**.

Campaign TRM001 Price List Campaign B2C													
Sales Prices Search New Edit List Delete Dimension Prices Search Table Lines Formula Lines More options													
General													
Sales Type Filter				Campaign		Item/Master No. Filter							
Sales Code Filter				TRM001		Starting Date Filter							
Item Type Filter				None		Currency Code Filter							
Sales Type ↑	Sales Code ↑	Item No. ↑	Currency Code ↑	Unit of Measure Code ↑	Minimum Quantity ↑	Unit Price	Dimension Prices	Starting Date ↑	End				
→ Campaign	TRM001	2600		PCS	0	56.10	0						
Campaign	TRM001	2600	DKK	PCS	0	537.63	0						
Campaign	TRM001	2600	EUR	PCS	0	101.92	0						
Campaign	TRM001	2600	NOK	PCS	0	572.00	0						
Campaign	TRM001	2600	SEK	PCS	0	605.00	0						
Campaign	TRM001	2600	USD	PCS	0	106.59	0						

Order Type field Skip Campaign Unit Prices

In the **Order Type** there is a field called **Skip Campaign Unit Prices**:

Order Type Card

✓ Saved

PRESALES

Related

Automate

General

Collection Mgt.

Shipment Group Mgt.

Shipment Group

Sales

Requested Delivery Date

Shipment Date

Item Group

*** ITEM GROUP *** (0)

Default Quantity to Ship

Skip Campaign Unit Prices

Skip Unit Cost Check Sales

Sales Channel

Create Sales Workflow

If this field is set to *TRUE* and you select this **Order Type** in the Sales Header, the system will ignore all the Campaign Prices.

Search Direction Sales Prices

To determine the right **Sales Price** for a Sales Line the system will check all the Lines in the Table **Sales Prices (7002)** and after that in the Table **trm VarDim Sales Price (6036655)** in the following order.

If the Sales Price is found, the search will stop.

Therefore, where Business Central will search for the "best price", TRIMIT will search for the "first" price – regardless of there might be better prices.

Within a search (1 to 8), the system will first search for the Sales Prices connected to the Item.

If they are not found, the search continues for Sales Prices connected to the Master.

Therefore, a Sales Price on *All Customers* for an Item will not overrule the Sales Price on a *Customer* for a Master.

1. Sales Type = *Campaign*
 - a. Sales Type = *Customer (Sell-to Customer)*
 - b. Sales Type = *Customer (Bill-to Customer)*
 - c. Sales Type = *Customer (Company Group)*
 - d. Sales Type = *Customer (Chain)*
 - e. Sales Type = *Customer Price Group*
 - f. Sales Type = *All Customers*
2. Sales Type = *Customer (Sell-to Customer)*
3. Sales Type = *Customer (Bill-to Customer)*
4. Sales Type = *Customer (Company Group)*
5. Sales Type = *Customer (Chain)*
6. Sales Type = *Customer Price Group*
7. Sales Type = *All Customers*
8. Field **Unit Price** on the Item Card

Besides Search 8. this is also the sorting if the **VarDim Adjustment Sales Price** needs to be found for a VarDim Order.

Note

Keep in mind that if you created two **Price Group Parameters** for **Sales Type Campaign**, which might be applicable for the same Masters/Items, the first found Price Group Parameters (Campaign Price in **Sales Prices (7002)**) will be applicable!!

The system will not look further for the best price based on the above 8 levels of searching for a Sales Price.

Examples

Creating Price Group Parameters by entering Sales Prices

Sales Price with Sales Type = Customer

If you enter a Sales Price for **Sales Type** = *Customer*, the system will automatically create a **Price Group Parameters** with the same **Sales Type** and **Sales Code** as in the Sales Prices.

Item 2000 ✓ Saved

Sales Prices + New Edit List Delete Dimension Prices Search Table Lines Formula Lines More options

General

Sales Type Filter: None

Item/Master No. Filter: 2000

Sales Code Filter:

Starting Date Filter:

Item Type Filter: Master

Currency Code Filter:

Sales Type ↑	Sales Code ↑	Item No. ↑ ▼	Currency Code ↑	Unit of Measure Code ↑	Minimum Quantity ↑	Unit Price	Dimension Prices	Starting Date ↑	Ending Date	Search Expression	Search Tal
Customer	2000	2000	GBP	PCS	0	25.00	0				
→ Customer Price Group	B2C_CAMP	2000		PCS	0	60.00	0				
Customer Price Group	B2C_CAMP	2000	DKK	PCS	0	500.00	0				

The above Sales Price entry will automatically result in **Price Group Parameters**:

Price Group Parameters ✓ Saved

Customer · 2000

Prices Related Fewer options

General

Sales Type: Customer

Sales Code: 2000

Description: The Fashion Store UK

Adjustments

Adjust Line Discount: Never

Adjust Commission Salesperson: Never

Adjust Commission Salesperson 2: Never

Adjust Commission Salesperson 3: Never

Adjust Bonus: Never

Formula Calculation

Final Formula Basis Price:

Final Formula VarDim:

Price/Discount Management

Unit Price Date Handling: Order Date

Line Discount Date Handling: Order Date

Fixed Unit Price: ☐

Skip Currency Calculation: ☐

Limit Search to Price Group: ☐

Therefore, you have the possibility to determine if you want the **Unit Price Date Handling** set to *Shipment Date* instead of the default *Order Date*.

So, you can benefit from all the TRIMIT fields in the **Price Group Parameters**, even for special Customer-related Sales Prices.

Sales Price with Sales Type = Campaign

If you enter a Sales Price for **Sales Type** = *Campaign* the system will automatically create a **Price Group Parameters** with the same **Sales Type** and **Sales Code** as in the Sales Prices.

Item 2000

Sales Prices

General

Sales Type Filter: None

Sales Code Filter: ...

Item Type Filter: Master

Item/Master No. Filter: 2000

Starting Date Filter: ...

Currency Code Filter: ...

Sales Type ↓	Sales Code ↓	Item No. ↓	Currency Code ↓	Unit of Measure Code ↓	Minimum Quantity ↓	Unit Price	Dimension Prices	Starting Date ↓	Ending Date
Campaign	CP1001	2000	GBP	PCS	0	33.00	0	1/9/2024	4/1/2025
All Customers		2000		PCS	24	35.00	0		
All Customers		2000		PCS	0	37.00	0		

The **Starting -/Ending Date** will automatically be filled based on the **Sale Code** and can not be changed in this specific Sales Price.

The above Sales Price entry will automatically result in **Price Group Parameters**:

Price Group Parameters

Campaign · CP1001

Prices

General

Sales Type: Campaign

Sales Code: CP1001

Description: Increase sale

Formula Calculation

Final Formula Basis Price: ...

Final Formula VarDim: ...

Campaign Setup

Dates

Start Date Campaign Price: 1/9/2024

End Date Campaign Price: 4/1/2025

Campaign Price Calculation Type: Price List

Limits

Filter Campaign: ...

Filter Price Group: ...

Filter Country/Region Code: ...

Filter Salesperson: ...

Filter Salesperson 2: ...

The **Start-/End Data Campaign Price** will automatically be filled based on the Dates from the Sales Price and cannot be changed anymore, because it is related to the Campaign itself.

Also, the **Campaign Price Calculation Type** will automatically be filled with *Price List*.

Therefore, you have the possibility to determine if you want the **Unit Price Date Handling** set to *Shipment Date* instead of the default *Order Date* or if the Campaign prices will only be applicable for **Filters** you have entered in the **Price Group Parameters**.

So, you can benefit from all the TRIMIT fields in the **Price Group Parameters**, even for special Campaign related Sales Prices.

Customer Price Group with Campaign Price Management

I.e.: You want to reduce the Retail Sales Price for all your Masters/Items that have a Sales Price > 100 for a specific period.

If you have a **Customer Price Group** *RETAIL* with **Sales Type** *Customer Price Group* for the normal Retail Prices, and you want to have reduced prices for a specific period **Start-/End Date Campaign Price** if the regular Sales Price > 100, you can fill the **Campaign Amount Over**, **Campaign Multiply by** and the **Campaign Rounding** in the Price Group Parameters of the **Customer Price Group** *RETAIL* and you don't have to enter individual prices for every Master/Item.

Price Group Parameters

Customer Price Group · RETAIL

Prices | Related | Automate | Fewer options

General >

Base Values >

Campaign Setup

Dates

Start Date Campaign Price: 1/1/2026

End Date Campaign Price: 1/31/2026

Campaign Price Management

Campaign Amount over: 100

Campaign Multiply by: 0.7

Campaign Rounding: DECIMAL

If the normal Sales Price for a Master would be 109.00 for **Customer Price Group** *RETAIL*, then for all the Sales Orders with **Customer Price Group** *RETAIL*, the Sales Price would become 76.30. But even if you have **Search Table Lines** with different Prices it will take 0.7 and round it to *DECIMAL*. In this Example (**Sales Code** is *Retail*) the **Start-/End Date Campaign Price** will be checked as well.

Item 2220

Sales Prices | Search Table Lines

General

Sales Type Filter: None

Sales Code Filter: RETAIL

Item Type Filter: Master

Item/Master No. Filter: 2220

Starting Date Filter:

Currency Code Filter:

Sales Type ↑	Sales Code ↑	Item No. ↑	Currency Code ↑	Unit of Measure Code ↑	Minimum Quantity ↑	Unit Price	Dimension Prices	Starting Date ↑	Ending Date	Search Expression	Search Table	Use Search Table Result	Formula
Customer Price Group	RETAIL	2220	DKK	PCS	0	109.00	0			SIZE_US[G0]	ST00048	Default	
Customer Price Group	RETAIL	2220	EUR	PCS	0	169.00	0			SIZE_US[G0]	ST00047	Default	

Search Table Lines

Search Table Header

Inactive	Not Valid	SIZE_US ↑	US Sizes 4 - 20	Unit Price
☐	☐	04-10		109.0
☐	☐	12-20		112.0

Sales Order

0100008 · Linda Nielsen

Start validating data in documents and journals while you work. Messages are shown in the Document Check FactBox. Enable this for me | Don't show again

Home Prepare Print/Send Request Approval Order Actions Related Automate Fewer options

Post... Release Create Warehouse Shipment Create Inventory Put-away/Pick... Archive Document Workflow Portal Payment Extra Order Info

General

Customer Name: Linda Nielsen Order Date: 1/10/2026 Use Value Date: ☐

Contact: Linda Nielsen Due Date: 1/10/2026 Blocked: ☐

Document Date: 1/10/2026 Requested Delivery Date: Ignore Blocking: ☐

Posting Date: 1/10/2026 External Document No.: Skip Availability Check: ☐

VAT Date: 1/10/2026 Status: Open Order Type: Collection No.:

Lines Manage Line Order

Functions Item Availability by Related Information Inventory Profile VarDim Related Order No.

Exp. Mat.	Type	No.	Description	Description 2	Location Code	Quantity	Unit of Measure Code	Unit Price Incl. VAT	Line Discount %	Line Amount Incl. VAT	Subscription Lines	Customer Subscription Contract No.	Vendor Subscription Contract No.	Qty. to Ship	Quantity Shipped	Qty. t
→	Matrix	2220	Charlotte Coat		BLUE	16	PCS	77.0875		1,233.40	0			16		
	Item	22209004	Charlotte Coat	Grey,4	BLUE	1	PCS	76.30		76.30	0			1		
	Item	22209006	Charlotte Coat	Grey,6	BLUE	2	PCS	76.30		152.60	0			2		
	Item	22209008	Charlotte Coat	Grey,8	BLUE	3	PCS	76.30		228.90	0			3		
	Item	22209010	Charlotte Coat	Grey,10	BLUE	4	PCS	76.30		305.20	0			4		
	Item	22209012	Charlotte Coat	Grey,12	BLUE	3	PCS	78.40		235.20	0			3		
	Item	22209014	Charlotte Coat	Grey,14	BLUE	2	PCS	78.40		156.80	0			2		
	Item	22209016	Charlotte Coat	Grey,16	BLUE	1	PCS	78.40		78.40	0			1		

With an **Order Date** of 1/20/2026 (January 10, 2026), the **Unit Price Incl. VAT** on the first Item Line (2209004) is now 76.30.

So, the Sales Price 109.00 has been multiplied by 0.7 – but also the other **Unit Price Incl. VAT** that were setup via Search Table Lines are all multiplied by 0.7.

But with an **Order Date** 12/20/25 (December 20, 2025), the **Unit Price Incl. VAT** is still 109.00 for the first Item Line).

Sales Order

0100008 · Linda Nielsen

Start validating data in documents and journals while you work. Messages are shown in the Document Check FactBox. Enable this for me | Don't show again

Home Prepare Print/Send Request Approval Order Actions Related Automate Fewer options

Post... Release Create Warehouse Shipment Create Inventory Put-away/Pick... Archive Document Workflow Portal Payment Extra Order Info

General

Customer Name: Linda Nielsen Order Date: 12/20/2025 Use Value Date: ☐

Contact: Linda Nielsen Due Date: 1/10/2026 Blocked: ☐

Document Date: 1/10/2026 Requested Delivery Date: Ignore Blocking: ☐

Posting Date: 1/10/2026 External Document No.: Skip Availability Check: ☐

VAT Date: 1/10/2026 Status: Open Order Type: Collection No.:

Lines Manage Line Order

Functions Item Availability by Related Information Inventory Profile VarDim Related Order No.

Exp. Mat.	Type	No.	Description	Description 2	Location Code	Quantity	Unit of Measure Code	Unit Price Incl. VAT	Line Discount %	Line Amount Incl. VAT	Subscription Lines	Customer Subscription Contract No.	Vendor Subscription Contract No.	Qty. to Ship	Quantity Shipped	Qty. t
→	Matrix	2220	Charlotte Coat		BLUE	16	PCS	110.125		1,762.00	0			16		
	Item	22209004	Charlotte Coat	Grey,4	BLUE	1	PCS	109.00		109.00	0			1		
	Item	22209006	Charlotte Coat	Grey,6	BLUE	2	PCS	109.00		218.00	0			2		
	Item	22209008	Charlotte Coat	Grey,8	BLUE	3	PCS	109.00		327.00	0			3		
	Item	22209010	Charlotte Coat	Grey,10	BLUE	4	PCS	109.00		436.00	0			4		
	Item	22209012	Charlotte Coat	Grey,12	BLUE	3	PCS	112.00		336.00	0			3		
	Item	22209014	Charlotte Coat	Grey,14	BLUE	2	PCS	112.00		224.00	0			2		
	Item	22209016	Charlotte Coat	Grey,16	BLUE	1	PCS	112.00		112.00	0			1		

Campaign with Type Price List

I.e., You want to have a Campaign for specific Sales Prices for several Masters/Items for a specific period.

Campaign CP1002 has been created via **Search Campaigns**, and also the **Price Group Parameters** in the Campaign Card via **Related, Campaign, Price Group Parameters**.

If you have **Price Group Parameters CP1002** with **Sales Type Campaign**, **Campaign Price Calculation Type Price List** and **Start/End Date Campaign Price** filled with **1/14/2025 (January 14, 2025)** until **01/17/2025 (January 17, 2025)** and a Filter on **Filter Price Group RETAIL**

Price Group Parameters

Campaign · CP1002

Prices | Related | Automate | Fewer options

General >

Base Values >

Campaign Setup

Dates

Start Date Campaign Price: 1/14/2025

End Date Campaign Price: 1/17/2025

Campaign Price Calculation Type: Price List

Portal

Visual Campaign Code:

Limits

Filter Campaign:

Filter Price Group: RETAIL

Filter Country/Region Code:

Filter Salesperson:

Filter Salesperson 2:

It means that you need to enter the special Campaign Sales Price on the Master/Item with **Sales Type Campaign**, but this price will only be applicable on Sales Orders with **Customer Price Group RETAIL** and if the **Order Date** is between **January 14, 2025, and January 17, 2025**.

Sales Prices

+ New | Edit List | Delete | Dimension Prices | Search Table Lines | Formula Lines | More options

General

Sales Type Filter: None

Item Type Filter: Master

Starting Date Filter:

Sales Code Filter:

Item/Master No. Filter: 2210

Currency Code Filter:

Sales Type ↑	Sales Code ↑	Item No. ↑	Currency Code ↑	Unit of Measure Code ↑	Minimum Quantity ↑	Unit Price	Dimension Prices	Starting Date ↑	Ending Date	Search Expression	Search Table	Use Search Table Result	Price Includes VAT	VAT Bus. Posting Gr. (Price)	Formula
Customer Price Group	RETAIL	2210		PCS	0	99.00	0			COLOR_1	ST00038	Default	☒	DOMESTIC	
Customer Price Group	RETAIL	2210	DKK	PCS	0	825.00	0			COLOR_1	ST00036	Default	☒	DOMESTIC	
Customer Price Group	RETAIL	2210	EUR	PCS	0	152.50	0			COLOR_1	ST00037	Default	☒	DOMESTIC	
Customer Price Group	RETAIL	2210	NOK	PCS	0	900.00	0			COLOR_1	ST00039	Default	☒	DOMESTIC	
Customer Price Group	RETAIL	2210	SEK	PCS	0	990.00	0			COLOR_1	ST00040	Default	☒	DOMESTIC	
Customer Price Group	RETAIL	2210	USD	PCS	0	155.00	0			COLOR_1	ST00041	Default	☒	DOMESTIC	
All Customers		2210		PCS	0	49.99	0			COLOR_1	ST00042	Default	☐	DOMESTIC	
Campaign	CP1002	2210		PCS	0	89.00	0	1/14/2025	1/17/2025			Default	☒	DOMESTIC	

Therefore, if we have a Sales Order with **Order Date 1/16/25 (January 16, 2025)**, **Customer Price Group RETAIL** and a checkmark in **Prices including VAT**, the customer only needs to pay the special Campaign Price: **89.00**.

This is even applicable if no **Campaign No.** has been entered in the Sales Order Header!!

Sales Order

0100009 · Linda Nielsen

Start validating data in documents and journals while you work. Messages are shown in the Document Check FactBox. Enable this for me | Don't show again

Home Prepare Print/Send Request Approval Order Actions Related Automate Fewer options

Post... Release Create Warehouse Shipment Create Inventory Put-away/Pick... Archive Document Workflow Portal Payment Extra Order Info

General

No. 0100009 VAT Date 1/16/2025 Use Value Date ☐

Customer Name Linda Nielsen Order Date 1/16/2025 Blocked ☐

Contact Linda Nielsen Due Date 1/16/2025 Ignore Blocking ☐

Document Date 1/16/2025 Requested Delivery Date Skip Availability Check ☐

Posting Date 1/16/2025 External Document No. Order Type Collection No.

Status Open

Lines Manage Line Order

Functions Item Availability by Related Information Inventory Profile VarDim Related Order No.

Exp. Mat.	Type	No.	Description	Description 2	Location Code	Quantity	Unit of Measure Code	Unit Price Incl. VAT	Line Discount %	Line Amount Incl. VAT	Subscription Lines	Customer Subscription Contract No.	Vendor Subscription Contract No.	Qty. to Ship	Quantity Shipped	Qty. t
→	Matrix	2210	Poppy Blazer		BLUE	9	PCS	89.00		801.00	0			9		
☐	Item	22102506	Poppy Blazer	Navy.6	BLUE	1	PCS	89.00		89.00	0			1		
☐	Item	22102508	Poppy Blazer	Navy.8	BLUE	2	PCS	89.00		178.00	0			2		
☐	Item	22102510	Poppy Blazer	Navy.10	BLUE	3	PCS	89.00		267.00	0			3		
☐	Item	22102512	Poppy Blazer	Navy.12	BLUE	2	PCS	89.00		178.00	0			2		
☐	Item	22102514	Poppy Blazer	Navy.14	BLUE	1	PCS	89.00		89.00	0			1		

But if we would change the **Order Date** from 1/16/2025 (January 16, 2025) to 2/10/2025 (February 10, 2025) also the Sales Price will be changed back again to 99.00 (the normal *RETAIL* price).
At least if you accept the message you get by clicking **Yes**:

? You have changed Order Date on the Sales Header. Do you want to recalculate the Line Discount % on the Sales Line?

Yes No

Sales Order

0100009 · Linda Nielsen

Start validating data in documents and journals while you work. Messages are shown in the Document Check FactBox. Enable this for me | Don't show again

Home Prepare Print/Send Request Approval Order Actions Related Automate Fewer options

Post... Release Create Warehouse Shipment Create Inventory Put-away/Pick... Archive Document Workflow Portal Payment Extra Order Info

General

1/16/2025 1/16/2025 1/16/2025 2/10/2025 1/16/2025 Open

Lines Manage Line Order

Functions Item Availability by Related Information Inventory Profile VarDim Related Order No.

Exp. Mat.	Type	No.	Description	Description 2	Location Code	Quantity	Unit of Measure Code	Unit Price Incl. VAT	Line Discount %	Line Amount Incl. VAT	Subscription Lines	Customer Subscription Contract No.	Vendor Subscription Contract No.	Qty. to Ship	Quantity Shipped	Qty. t
→	Matrix	2210	Poppy Blazer		BLUE	9	PCS	99.00		891.00	0			9		
☐	Item	22102506	Poppy Blazer	Navy.6	BLUE	1	PCS	99.00		99.00	0			1		
☐	Item	22102508	Poppy Blazer	Navy.8	BLUE	2	PCS	99.00		198.00	0			2		
☐	Item	22102510	Poppy Blazer	Navy.10	BLUE	3	PCS	99.00		297.00	0			3		
☐	Item	22102512	Poppy Blazer	Navy.12	BLUE	2	PCS	99.00		198.00	0			2		
☐	Item	22102514	Poppy Blazer	Navy.14	BLUE	1	PCS	99.00		99.00	0			1		

Campaign with Type Calc. Base Price Group if line exist

I.e., You want to have a Campaign for your TRIMIT B2C Webshop where all Prices will be reduced with the same Factor for a specific period (i.e., Black Friday).

In the **Portal Profile** for your B2C Webshop you have filled in the **Sales Channel** with *B2C*.

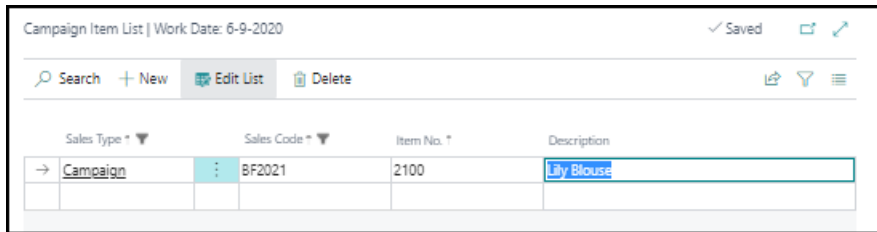
Campaign BF2025 has been created already via **Search Campaigns**, and also the **Price Group Parameters** in the Campaign Card via **Related, Campaign, Price Group Parameters**.

If you have **Price Group Parameters BF2025** with **Sales Type Campaign**, **Campaign Price Calculation Type Calc. Base Price Group if Line Exit** and **Start/End Date Campaign Price** filled with *11/19/2025* (November 19, 2025) until *11/26/2025* (November 26, 2025) and a Filter on **Sales Channel B2C**

Price Group Parameters Campaign - BF2025	
Manage Items in Campaign Page Related Fewer options	
Base Values	
Base Values Base Price Base Values VarDim	
Base Sales Type	Customer Price Group
Base Sales Code	RETAIL
Base Start Date	
Base Currency Code	
Base Unit of Measure Code	
Base Minimum Quantity	0
Misc. Parameters	
Base Amount over	0
Base Multiply by	0.7
Base Price Formula	
Base Rounding	WHOLE_UP
Base Sales Type VarDim	Customer Price Group
Base Sales Code VarDim	
Base Start Date VarDim	
Base Currency Code VarDim	
Base Unit of Measure Code VarDim	
Base Minimum Quantity VarDim	0
Misc. Parameters VarDim	
Base Amount over VarDim	0
Base Multiply by (VarDim)	0
Base Price Formula VarDim	
Base Rounding VarDim	

Campaign Setup	
Dates	
Start Date Campaign Price	11/19/2025
End Date Campaign Price	11/26/2025
Campaign Price Calculation Type	Calc. Base Price Group if line exist
Portal	
Visual Campaign Code	
Limits	
Filter Campaign	
Filter Price Group	
Filter Country/Region Code	
Filter Salesperson	
Filter Salesperson 2	
Filter Salesperson 3	
Filter Territory	
Filter Customer Group	
Filter Customer Type	
Filter Bill-to	
Filter Company Group	
Filter Chain	
Filter Currency Code	
Filter Order Type	
Filter Sales Channel	B2C

And have filled in the Masters/Items for which this Campaign is applicable by entering the **Items in Campaign**, it will only be applicable for Sales Orders of these Masters/Items with **Sales Channel B2C**, **Customer Price Group RETAIL** and if the **Order Date** is between *November 19, 2025*, and *November 26, 2025*.

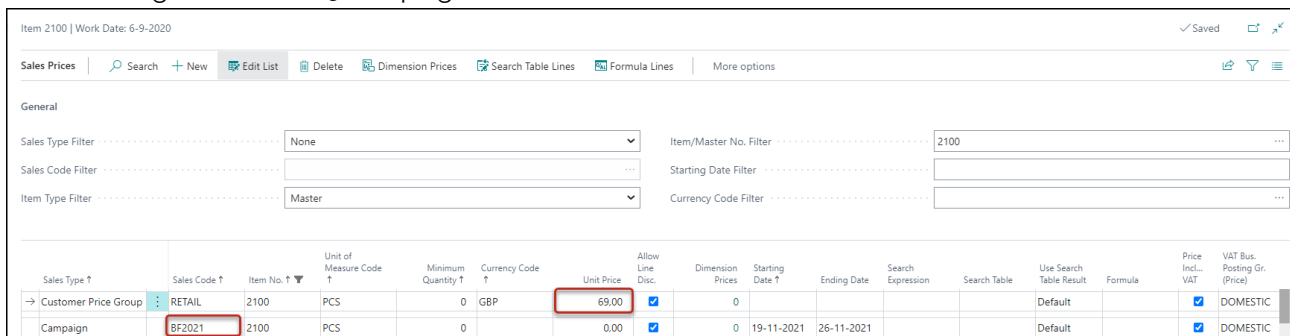


Campaign Item List | Work Date: 6-9-2020

Search + New Edit List Delete

Sales Type	Sales Code	Item No.	Description
→ Campaign	BF2021	2100	Lily Blouse

Therefore, if you have an Order that fits all the requirements (**Sales Channel B2C**, **Customer Price Group RETAIL** and if the **Order Date** is between *November 19, 2025*, and *November 26, 2025*, the Sales Price will be according to the *BF2025*Campaign:



Item 2100 | Work Date: 6-9-2020

Sales Prices Search + New Edit List Delete Dimension Prices Search Table Lines Formula Lines More options

General

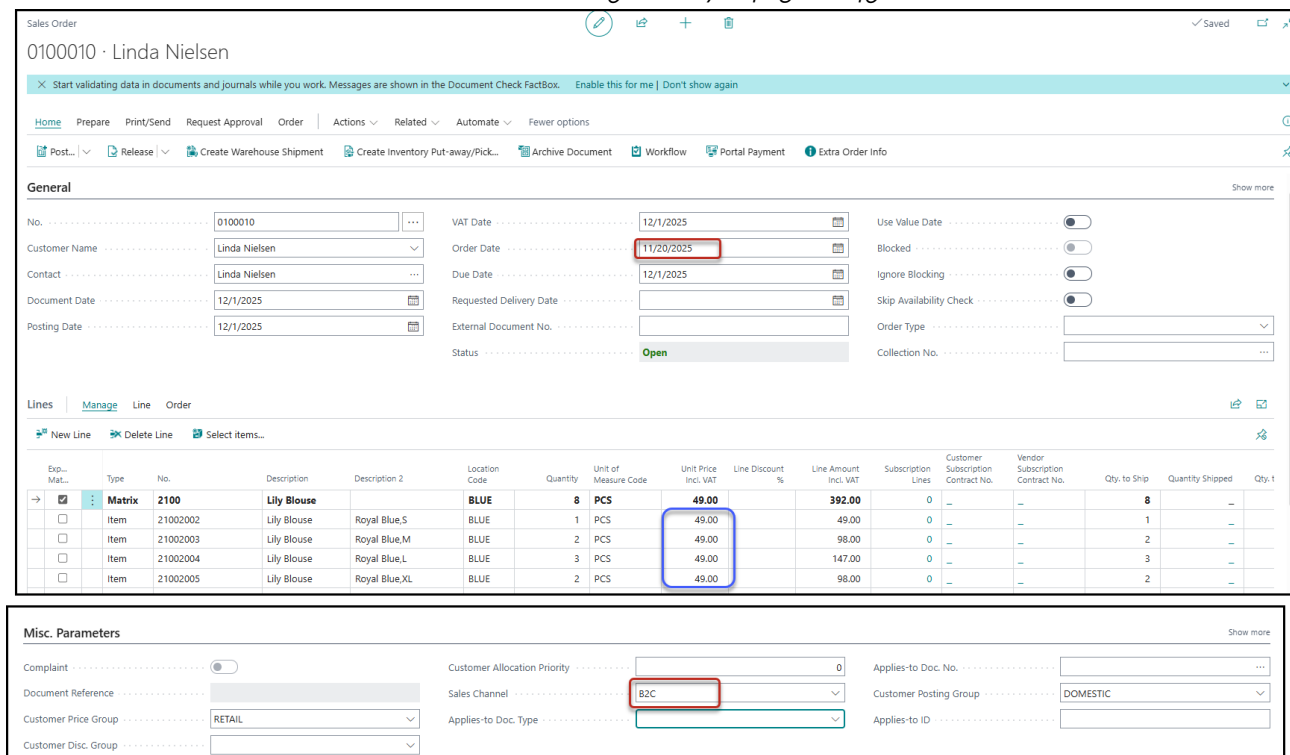
Sales Type Filter: None Item/Master No. Filter: 2100

Sales Code Filter: Starting Date Filter:

Item Type Filter: Master Currency Code Filter:

Sales Type	Sales Code	Item No.	Unit of Measure	Minimum Quantity	Currency Code	Unit Price	Allow Line Disc.	Dimension Prices	Starting Date	Ending Date	Search Expression	Search Table	Use Search Table Result	Formula	Price Incl. VAT	VAT Bus. Posting Gr.
→ Customer Price Group	RETAIL	2100	PCS	0	GBP	69.00	☒	0					Default		☒	DOMESTIC
Campaign	BF2021	2100	PCS	0		0.00	☒	0	19-11-2021	26-11-2021			Default		☒	DOMESTIC

The Sales Price in the Sales Order will become: $69.00 \times 0.7 = 48.30 \rightarrow 49.00$



Sales Order 0100010 · Linda Nielsen

Start validating data in documents and journals while you work. Messages are shown in the Document Check FactBox. Enable this for me | Don't show again

Home Prepare Print/Send Request Approval Order Actions Related Automate Fewer options

Post... Release... Create Warehouse Shipment Create Inventory Put-away/Pick... Archive Document Workflow Portal Payment Extra Order Info

General

No.: 0100010 VAT Date: 12/1/2025 Use Value Date: ☐

Customer Name: Linda Nielsen Order Date: 11/20/2025 Blocked: ☐

Contact: Linda Nielsen Due Date: 12/1/2025 Ignore Blocking: ☐

Document Date: 12/1/2025 Requested Delivery Date: Skip Availability Check: ☐

Posting Date: 12/1/2025 External Document No.: Order Type:

Status: Open Collection No.:

Lines Manage Line Order

New Line Delete Line Select items...

Exp. Mat.	Type	No.	Description	Description 2	Location Code	Quantity	Unit of Measure	Unit Price Incl. VAT	Line Discount %	Line Amount Incl. VAT	Subscription Lines	Customer Subscription Contract No.	Vendor Subscription Contract No.	Qty. to Ship	Quantity Shipped	Qty. t
→ ☒	Matrix	2100	Lily Blouse		BLUE	8	PCS	49.00		392.00	0	-	-	8	-	
☐	Item	21002002	Lily Blouse	Royal Blue,S	BLUE	1	PCS	49.00		49.00	0	-	-	1	-	
☐	Item	21002003	Lily Blouse	Royal Blue,M	BLUE	2	PCS	49.00		98.00	0	-	-	2	-	
☐	Item	21002004	Lily Blouse	Royal Blue,L	BLUE	3	PCS	49.00		147.00	0	-	-	3	-	
☐	Item	21002005	Lily Blouse	Royal Blue,XL	BLUE	2	PCS	49.00		98.00	0	-	-	2	-	

Misc. Parameters

Complaint: ☐ Customer Allocation Priority: 0 Applies-to Doc. No.:

Document Reference: Sales Channel: B2C Customer Posting Group: DOMESTIC

Customer Price Group: RETAIL Applies-to Doc. Type: Applies-to ID:

Customer Disc. Group:

But if I change the **Order Date** to *12/10/2025* (December 10, 2025), the Sales Price will become 69.00 again, after confirming the message:



You have changed Order Date on the Sales Header. Do you want to recalculate the Line Discount % on the Sales Line?

Yes

No

Sales Order

0100010 · Linda Nielsen

Start validating data in documents and journals while you work. Messages are shown in the Document Check FactBox. Enable this for me | Don't show again

Home Prepare Print/Send Request Approval Order Actions Related Automate Fewer options

Post... Release Create Warehouse Shipment Create inventory Put-away/Pick... Archive Document Workflow Portal Payment Extra Order Info

General

No.	0100010	VAT Date	12/1/2025	Use Value Date	☐
Customer Name	Linda Nielsen	Order Date	12/10/2025	Blocked	☐
Contact	Linda Nielsen	Due Date	12/1/2025	Ignore Blocking	☐
Document Date	12/1/2025	Requested Delivery Date		Skip Availability Check	☐
Posting Date	12/1/2025	External Document No.		Order Type	
		Status	Open	Collection No.	

Lines Manage Line Order

New Line Delete Line Select items...

Exp. Mat.	Type	No.	Description	Description 2	Location Code	Quantity	Unit of Measure Code	Unit Price Incl. VAT	Line Discount %	Line Amount Incl. VAT	Subscription Lines	Customer Subscription Contract No.	Vendor Subscription Contract No.	Qty. to Ship	Quantity Shipped	Qty. 1
☒	Matrix	2100	Lily Blouse		BLUE	8	PCS	69.00		552.00	0			8		
☐	Item	21002002	Lily Blouse	Royal Blue,S	BLUE	1	PCS	69.00		69.00	0			1		
☐	Item	21002003	Lily Blouse	Royal Blue,M	BLUE	2	PCS	69.00		138.00	0			2		
☐	Item	21002004	Lily Blouse	Royal Blue,L	BLUE	3	PCS	69.00		207.00	0			3		
☐	Item	21002005	Lily Blouse	Royal Blue,XL	BLUE	2	PCS	69.00		138.00	0			2		

Campaign with Type Mix & Match

I.e., You want to have a Campaign for all Sales Orders with **Order Type** 03FW_CY_PRE, where all Dresses (2300, 2310 and 2320) will get the same Sales Price of 50.00 if you buy at least 10 pieces, regardless which Dress you buy.

Campaign CP0002 has been created already via **Search Campaigns**.

Master MM-CP0002 which has **Status Code** BLOCKED has been created as dummy Master for the Mix & Match Prices – although you can choose a regular Item as well as the **Mix & Match Item No.** Then you can create the **Price Group Parameters** via **Search Price Group Parameters**.

If you have **Price Group Parameters** CP0002 with **Sales Type** Campaign, **Campaign Price Calculation Type** Mix & Match, and a Filter on **Order Type** 03FW_CY_PRE

Price Group Parameters

Campaign · CP0002

Mix & Match Prices | Items in Campaign | More options

General >

Base Values >

Campaign Setup

Dates

Start Date Campaign Price

End Date Campaign Price

Campaign Price Calculation Type

Mix & Match Item No.

Portal

Visual Campaign Code

Limits

Filter Campaign

Filter Price Group

Filter Country/Region Code

Filter Salesperson

Filter Salesperson 2

Filter Salesperson 3

Filter Territory

Filter Customer Group

Filter Customer Type

Filter Bill-to

Filter Company Group

Filter Chain

Filter Currency Code

Filter Order Type

Filter Sales Channel

And have entered the **Mix & Match Prices**:

Campaign CP0002 Mix & Match Dresses FW-CY Item MM-CP00002

Sales Prices | + New | Edit List | Delete | Dimension Prices | Search Table Lines | Formula Lines | More options

General

Sales Type Filter

Sales Code Filter

Item Type Filter

Item/Master No. Filter

Starting Date

Currency Code

Sales Type	Sales Code	Item No.	Currency Code	Unit of Measure Code	Minimum Quantity	Unit Price	Dimension Prices	Starting Date	Ending Date	Search Expression
Campaign	CP0002	MM-CP00002	PCS	10	50.00	0				

And have entered the **Items in Campaign**:

Campaign Item List				
✓ Saved ✕ ↗ 🔍 Search + New ✎ Edit List 🗑 Delete 🔗 🔍 ☰				
Sales Type ↑	Sales Code ↑	Item No. ↑	Description	
→ Campaign	CP0002	2300	Daisy Dress	
Campaign	CP0002	2310	Freya Dress	
Campaign	CP0002	2320	Zoe Dress	

Note

If you enter an **Item No.** that would be a Master with Assortment Items or would be an Assortment Item, that does not have the **Unit Price Calculation Method** set to *Price List*, you will get an error message:



NOTE: The current campaign type **Mix & Match**, only works for items with the Unit Price Calculation Method set to Price List

OK

This means, that the **Type Mix & Match** is not possible for Assortment Items if they do not have a special Sales Price in the Sales Prices Table – based on specific Search Expressions.

Therefore, if you have an Order that fits all the requirements (**Order Type 03FW_CY_PRE** and you buy at least 10 dresses), the Sales Price of **Mix & Match Item MM-CP0002** will be applicable according to the **CP0002 Campaign**:

Sales Order

0100011 · The Fashion Store UK

Notifications: 2 This customer has an overdue balance. | Start validating data in documents and journals while you work. Messages are shown in the Document Check FactBox.

Home

Prepare

Print/Send

Request Approval

Order

Actions

Related

Automate

Fewer options

Post...

Release

Create Warehouse Shipment

Create Inventory Put-away/Pick...

Archive Document

Workflow

Portal Payment

Extra Order Info

General

No.0100011

Customer NameThe Fashion Store UK

ContactCharley Nelson

Document Date8/31/2025

Posting Date12/1/2025

VAT Date12/1/2025

Order Date12/1/2025

Due Date8/31/2025

Requested Delivery Date9/30/2025

External Document No.

StatusOpen

Use Value Date

Blocked

Ignore Blocking

Skip Availability Check

Order Type03FW_CY_PRE

Collection No.FW-CY

Lines

Manage

Line

Order

New Line

Delete Line

Select items...

Exp. Mat.	Type	No.	Description	Description 2	Location Code	Quantity	Unit of Measure Code	Unit Price Excl. VAT	Line Discount %	Line Amount Excl. VAT	Subscription Lines	Customer Subscription Contract No.	Vendor Subscription Contract No.	Qty. to Ship	Quantity Shipped	Qty. 1
☒	Matrix	2300	Daisy Dress		BLUE	3	PCS	50.00		150.00	0			3		
☐	Item	23002040	Daisy Dress	Royal Blue,40	BLUE	1	PCS	50.00		50.00	0			1		
☐	Item	23002042	Daisy Dress	Royal Blue,42	BLUE	2	PCS	50.00		100.00	0			2		
☒	Matrix	2310	Freya Dress		BLUE	5	PCS	50.00		250.00	0			5		
☐	Item	23106040	Freya Dress	Forest Green,40	BLUE	2	PCS	50.00		100.00	0			2		
☐	Item	23106042	Freya Dress	Forest Green,42	BLUE	3	PCS	50.00		150.00	0			3		
→ ☒	Matrix	2320	Zoe Dress		BLUE	4	PCS	50.00		200.00	0			4		
☐	Item	23202538	Zoe Dress	Navy,38	BLUE	1	PCS	50.00		50.00	0			1		
☐	Item	23202540	Zoe Dress	Navy,40	BLUE	3	PCS	50.00		150.00	0			3		

But if I have less than 10 dresses, the Sales Price for all Lines will change into the regular Sales Prices for these Items:

Lines Manage Line Order													
New Line Delete Line Select items...													
Exp... Mat...	Type	No.	Description	Description 2	Location Code	Quantity	Unit of Measure Code	Unit Price Excl. VAT	Line Discount %	Line Amount Excl. VAT	Subscription Lines	Customer Subscription Contract No.	Vendor Subscription Contract No.
☒	Matrix	2300	Daisy Dress		BLUE	3	PCS	55.00		165.00	0	—	—
☐	Item	23002040	Daisy Dress	Royal Blue,40	BLUE	1	PCS	55.00		55.00	0	—	—
☐	Item	23002042	Daisy Dress	Royal Blue,42	BLUE	2	PCS	55.00		110.00	0	—	—
☒	Matrix	2310	Freya Dress		BLUE	4	PCS	55.00		220.00	0	—	—
☐	Item	23106040	Freya Dress	Forest Green,40	BLUE	2	PCS	55.00		110.00	0	—	—
☐	Item	23106042	Freya Dress	Forest Green,42	BLUE	2	PCS	55.00		110.00	0	—	—
☒	Matrix	2320	Zoe Dress		BLUE	2	PCS	55.00		110.00	0	—	—
☐	Item	23202538	Zoe Dress	Navy,38	BLUE	1	PCS	55.00		55.00	0	—	—
☐	Item	23202540	Zoe Dress	Navy,40	BLUE	1	PCS	55.00		55.00	0	—	—

Note

The Sales Price is set for the Campaign, so keep in mind that if you enter Sales Prices, you need to make sure that it is the right Wholesale- or Retail Price.

This means, that you might have two different Campaign's setup and you need to be able to filter the right Sales Orders for which it is applicable – i.e., via the Sales Channel or specific Order Types.

Campaign with Type Get 1 for free

I.e., You want to have a Campaign for all Scarfs: if Customers will by 3 Scarfs (regardless which Item), they will get 1 for free.

Campaign CP0003 has been created via **Search Campaigns**, and also the **Price Group Parameters** via the Campaign Card **Related, Campaign, Price Group Parameters**.

If you have **Price Group Parameters CP0003** with **Sales Type Campaign**, **Campaign Price Calculation Type Get 1 for free** and **Quantity for 1 for free** set to 3:

Price Group Parameters **Campaign - CP0003**

Manage Items in Campaign Page Related Fewer options

General >

Base Values >

Campaign Setup

Dates

Start Date Campaign Price

End Date Campaign Price

Campaign Price Calculation Type Get one for free

Quantity for one for free 3

Portal

Visual Campaign Code

Limits

Filter Campaign

Filter Price Group

Filter Country/Region Code

Filter Salesperson

Filter Salesperson 2

Filter Salesperson 3

You can enter the Masters/Items that are applicable for this Campaign via **Items in Campaign**:

Campaign Item List

Search New Edit List Delete

Sales Type	Sales Code	Item No.	Description
Campaign	CP0003	2400	Nancy Scarf
Campaign	CP0003	2410	Katie Scarf
Campaign	CP0003	2420	Thea Scarf

Note

If you enter an **Item No.** that would be a Master with Assortment Items or an Assortment Item that does not have the **Unit Price Calculation Method** set to *Price List*, you will get an error message:

NOTE: The current campaign type **Get one for free**, only works for items with the Unit Price Calculation Method set to Price List

OK

This means, that the **Type Get 1 for free** is not possible for Assortment Items if they do not have a special Sales Price in the Sales Prices Table – based on specific Search Expressions.

If the normal Prices for 2400 and 2420 look like:

Sales Prices										
General										
Sales Type Filter			None		Item Type Filter			None		
Sales Code Filter					Item/Master No. Filter			2400 2420		
Sales Type ↑	Sales Code ↑	Item No. ↑	Currency Code ↑	Unit of Measure Code ↑	Minimum Quantity ↑	Unit Price	Dimension Prices	Starting Date ↑	Ending Date	
All Customers		2400		PCS	0	6.95	0			
Campaign	CP0003	2400		PCS	0	0.00	0			
All Customers		2420		PCS	0	6.35	0			
Campaign	CP0003	2420		PCS	0	0.00	0			

Therefore, if you would have an Order that fits all the requirements (you buy at least 3 pieces), the Sales Price for the Items will be calculated based on a weighted average for the Items involved according to the CP0003 Campaign – the 1 for free will always be the cheapest one:

Lines										
Manage Line Order										
New Line Delete Line Select items...										
Exp... Mat...	Type	No.	Description	Description 2	Location Code	Quantity	Unit of Measure Code	Unit Price Excl. VAT	Line Discount %	Line Amount Excl. VAT
☒	Matrix	2400	Nancy Scarf		BLUE	2	PCS	4.77062		9.54
☐	Item	24000101	Nancy Scarf	White, 150 x 25 cm	BLUE	1	PCS	4.77062		4.77
☐	Item	24003001	Nancy Scarf	Yellow, 150 x 25 cm	BLUE	1	PCS	4.77062		4.77
→ ☒	Matrix	2420	Thea Scarf		BLUE	1	PCS	4.35877		4.36
☐	Item	24200101	Thea Scarf	White, 150 x 25 cm	BLUE	1	PCS	4.35877		4.36

The calculation will be:

Old Total Amount = $(2 \times 6.95) + (1 \times 6.35) = 20.25$

New Total Amount = $2 \times 6.95 = 13.90$

For 2400 it will then become:

New Total Amount / Original Total Amount x Original Sales Price

$(13.90 / 20.25) \times 6.95 = 4.77062$

For 2420 it will then become:

$(13.90 / 20.25) \times 6.35 = 4.35877$

There might be some differences on individual Items, to make sure that the total **Line Amount Excl. VAT** will have the right Amount.